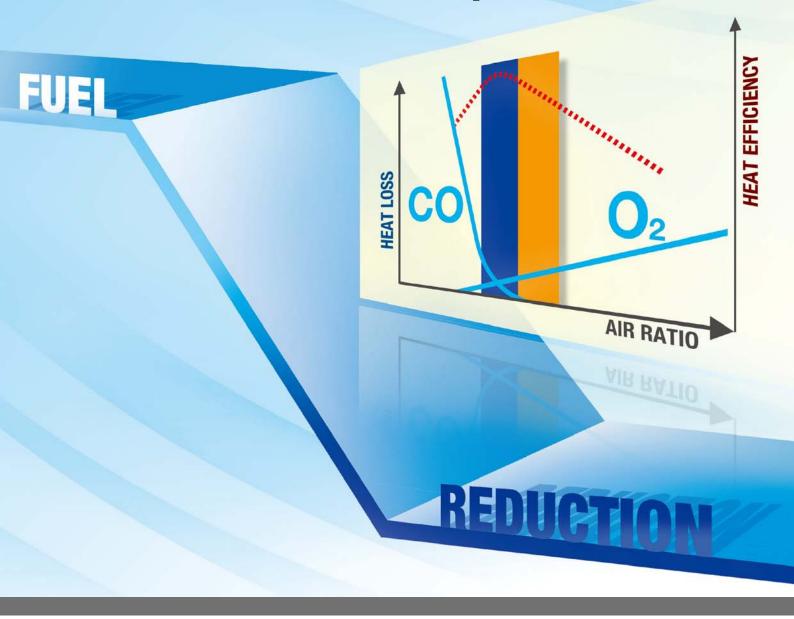


Boiler combustion solution

Ultra-low excess air ratio combustion control reduces fuel cost up to 1%



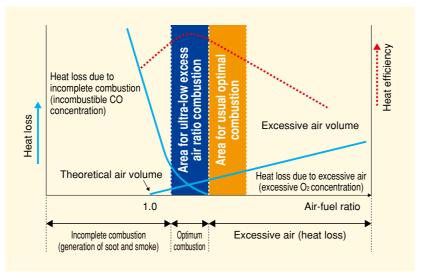
The world's first practical solution for significantly reducing fuel costs Welcoming the next generation of boiler combustion control!

Fuji Electric's "Boiler Combustion Solution" optimizes the boiler combustion of its customers, while contributing to cost reduction and global environmental protection.

What is the "area for ultra-low excess air ratio combustion"?

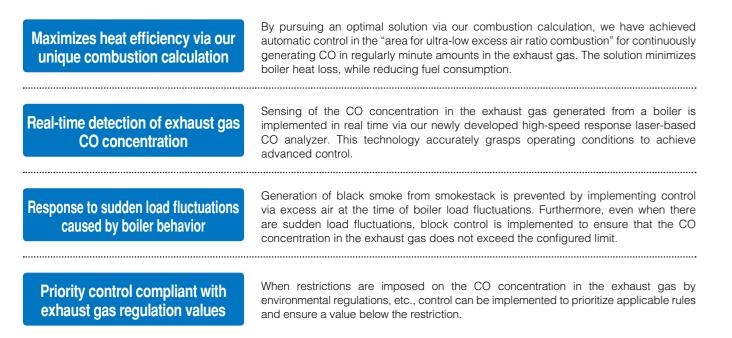
Conventional common control systems detect the O₂ concentration in boiler exhaust gas and control the air-fuel ratio (ratio for theoretical air volume) to ensure the required concentration (represented by the portion in the diagram on the right).

It is possible to reduce heat loss by further lowering the air-fuel ratio, but just as it was confirmed earlier, Fuji Electric has been able to develop a practical combustion control solution in the "area for ultra-low excess air ratio combustion" (represented by the portion in the diagram on the right) for continuously generating CO in regularly minute amounts in the exhaust gas.



Control in the "area for ultra-low excess air ratio combustion" is achieved via our uniquely developed logic

We have adopted a boiler exhaust gas sensing technology that uses our proprietary combustion calculation and laserbased CO analyzer to achieve the world's first practical control in the "area for ultra-low excess air ratio combustion" to maximize combustion efficiency. We have packaged this technology in a solution that reduces energy loss and maximizes boiler performance.



Improved boiler fuel costs up to 1%

Improving the combustion efficiency has greatly contributed to cost reduction by enhancing boiler performance, while also reducing fuel costs up to 1%. This solution also contributes to protecting the global environment since it leads to reduction in greenhouse gases.

Estimated benefit of fuel reduction (Unit: ten thousand USD per year)

Boiler capacity (t/h)		15	20	30	50	80	100	150	200	300	400	500
Fuel cost savings (yearly)	Heavy oil boiler	4.2	5.7	8.5	14.1	22.7	25.9	42.4	56.5	84.8	113.0	141.3
	LNG boiler	3.2	4.2	6.3	10.6	16.9	21.1	31.7	41.3	63.4	84.5	109.3
	Coal boiler	-	-	3.2	5.3	8.5	10.6	15.9	21.2	31.8	44.3	52.9

*1. The benefit of fuel reduction is estimated based on a 1% fuel consumption improvement. It differs depending on factors such as the exhaust gas temperature and/or the reduction in the amount of the exhaust gas O2 concentration of utilized boiler.

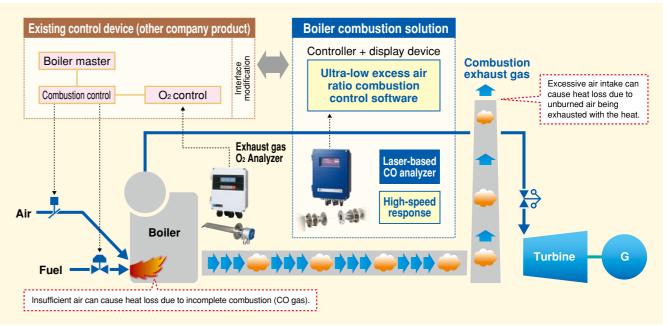
*2 Fuel prices make use of the following data. Heavy oil: 0.4 USD/&; LNG: 0.46 USD/kg; Coal: 0.11 USD/kg

*3 Boiler operating hours: 7920 hours (330 days a year)

This solution can be utilized on both newly installed and existing control devices

This solution can be adopted for new installations of our control devices, as well as on the existing control devices of other companies. The adoption of this solution can be applied and implemented smoothly with just some relatively simple modifications.

System configuration diagram [E.g. existing control device (other company product)]





Yearly savings of	
approx. 140,000 USD	
when consuming 50 t/h	
of heavy oil	

co-friendly through mitigation of greenhouse gases

We offer free estimates to calculate the benefits of installation for boilers. Please contact us for more information.

Please provide the following data to our sales representative.

Boiler capacity (Boiler outlet stear	n flow)	[t/h]
Type of fuel Check	the box that applies	☐ Heavy oil ☐ Gas ☐ Coal* ☐ Byproduct oil ☐ Byproduct gas ☐ Oth	er []
Fuel composition and ratio		[]
Fuel users	Solid / liquid	[Approx.	tons annually]
Fuel usage	Gas	[Approx. kr	n ³ annually (normal)]
Fuel arise	Solid / liquid	[Approx.	USD/kg]
Fuel price	Gas	[Approx.	USD/m ³ (normal)]
Boiler exhaust gas	O ₂ concentration	[Approx.	%]
Boiler exhaust gas (at air preheater o		[Approx.	°C]
Annual avg. tempe location of boiler in	erature at nstallation	[Approx.	°C]
Boiler operating he	ours	[Approx.	hours annually]

Note 1) This excludes refuse combustion power generation boilers and circulating fluidized bed boilers.

Note 2) This is applicable to heating furnaces.

Note 3) Please contact us if uncertain.

* Contact one of our sales representatives regarding the applicability of coal fuel, which as of Aug. 2016 is undergoing preparation for demonstration testing.



▲ Safety precautions

Before use, please read the "Operation Manuals" and "Specifications" thoroughly or consult us or the sales agent from which you purchased this equipment to ensure it is used correctly • This system must only be handled and operated by relevant specialists.

FƏ Fuji Electric Co., Ltd.

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