# Value Creation at Fuji Electric

Ever since our establishment in 1923, Fuji Electric has been an innovator of electric and thermal energy technologies. By capitalizing on the technology with which we can wield control—i.e., creating, measuring (sensing technologies), controlling (control technologies), converting (power electronics technologies), and optimizing electricity—we contribute to clean energy, stable supply of energy, automation, and energy

saving. Going forward, we will continue to address the energy and environmental issues of our customers by leveraging the technological and engineering capabilities we have honed thus far together with our extensive track record of deliveries to a broad range of customers.

#### Clean energy



CO<sub>2</sub> reductions (FY2019)\*

Geothermal power generation Approx. 5.000

thousand t-CO<sub>2</sub>

Hydro power generation Approx. 1.000

Fuel cells Approx. 50 thousand t-CO<sub>2</sub> thousand t-CO2

Boasting the leading global share\*2 in geothermal power generation, an extensive domestic delivery track record in hydro power generation and solar power generation systems, and the first-ever commercialized fuel cells for industrial application, we deliver a whole host of clean energy sources and contribute to the local production and local consumption of energy from distributed power sources. We also have the equipment and systems capable of achieving optimum operation of renewable energy, and we contribute to the effective utilization of energy by harnessing the power supply/demand prediction technology and know-how cultivated through numerous demonstration projects.

- Geothermal power generation: 85 units (approx. 3.2 GW) • Hydro power generation: 444 units (approx. 5.2 GW)

- Microgrid system for isolated islands (six islands in demonstration Kagoshima Prefecture; three islands in Okinawa Prefecture)
  - Industrial parks (India, Indonesia)
  - Kitakyushu, Fukuoka Prefecture • Soma IHI Green Energy Center (Soma, Fukushima Prefecture)

# Stable energy supply





We contribute to the stable supply of energy for customers in various industries mainly with uninterruptible power systems (UPSs) for data centers, large-capacity rectifier transformers (top global share) for nonferrous metals, and substation equipment for steel, chemicals, electrical machinery, precision equipment, and railway industries. We also contribute to the prevention of global warming by providing environmentally friendly cubicle-type gas-insulated switchgear (C-GIS) products that help reduce greenhouse gas (GHG) emissions without the use of SF6 gas.

- Substation equipment: Transformers: 2,450 units or more; Switchgear: 11,000 units or more
- Large-capacity rectifier transformers: Approx. 27.5 GW

#### **Automation**



This system is capable of achieving a production line that never stops through cause analysis for problems with their production equipment and generation of defects. We help customers make quality and productivity improvements in automated production lines by providing a single package for collecting and analyzing various data, such as temperature pressure, vibration, operation, and quality information.

collection system contributes to productivity

improvements through cause analysis for

and generation of defects.



Convenience stores are currently struggling to secure enough manpower. We contribute to labor saving by offering two-way cases that function as a showcase when the store is open and as a vending machine after hours, as well as automatic change dispensers for selfcheckout registers.

# **Energy saving**





Power semiconductors efficiently control electricity. They are mounted inside power electronics systems, such as inverters that control motor rotation, thereby contributing to energy saving in industrial equipment and factories. In the power semiconductors industry, Fuji Electric ranks third in terms of the global share of IGBT modules for industrial applications and commands the top share of inverters in Japan.

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<sup>\*1</sup> CO<sub>2</sub> reductions (FY2019) are based on 12 months of operation for products delivered between FY2009 and FY2019 
\*2 Since 2000