

Supplemental Consolidated Financial Materials

1. Financial summary

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Net sales	875.9	900.0	900.6
Operating income	48.6	60.0	42.5
Ordinary income	50.4	61.0	44.5
Net income attributable to owners of parent	41.9	42.0	28.8

2. Number of consolidated subsidiaries

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Number of consolidated subsidiaries	74	73	73
Japan	23	22	23
Overseas	51	51	50
Number of equity-method associates	4	4	4

3. Net income per share

	Yen		
	FY2020	FY2021 [Forecast]	FY2019
Net income per share(*)	293.52	294.04	201.57

4. Average exchange rates (Yen)

	Yen		
	FY2020	FY2021 [Forecast]	FY2019
US\$	106.06	102.00	108.74
EURO	123.70	123.00	120.82
RMB	15.67	15.50	15.60

5. Net sales by reporting segment

	Billions of yen		
	FY2020	FY2019	
Power Electronics Systems Energy	209.2	218.0	
Power Electronics Systems Industry	345.9	317.5	
Electronic Devices	157.5	137.4	
Food and Beverage Distribution	76.6	104.4	
Power Generation	80.4	109.9	
Others	52.7	60.8	
Subtotal	922.2	948.1	
Elimination	(46.3)	(47.5)	
Total	875.9	900.6	

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Power Electronics Systems Energy	209.2	217.0	-
Power Electronics Systems Industry	345.9	329.0	-
Semiconductors	157.5	174.0	-
Power Generation	80.4	84.0	-
Food and Beverage Distribution	76.6	87.5	-
Others	52.7	50.0	-
Subtotal	922.2	941.5	-
Elimination	(46.3)	(41.5)	-
Total	875.9	900.0	-

6. Operating income by reporting segment

	Billions of yen	
	FY2020	FY2019
Power Electronics Systems Energy	14.0	12.3
Power Electronics Systems Industry	21.8	16.5
Electronic Devices	17.7	9.7
Food and Beverage Distribution	(5.3)	3.8
Power Generation	2.5	2.3
Others	2.2	2.7
Subtotal	52.9	47.4
Elimination	(4.3)	(4.9)
Total	48.6	42.5

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Power Electronics Systems Energy	14.0	15.2	-
Power Electronics Systems Industry	21.8	22.2	-
Semiconductors	17.7	21.6	-
Power Generation	2.5	3.3	-
Food and Beverage Distribution	(5.3)	2.7	-
Others	2.2	1.8	-
Subtotal	52.9	66.8	-
Elimination	(4.3)	(6.8)	-
Total	48.6	60.0	-

7. Net overseas sales

	Billions of yen	
	FY2020	FY2019
Asia (except for China)	108.2	124.6
China	83.9	62.6
Europe	16.5	19.0
America	13.3	14.7
Total	221.9	220.9

8. R&D expenditures

	Billions of yen	
	FY2020	FY2019
Power Electronics Systems Energy	6.8	7.1
Power Electronics Systems Industry	8.9	8.7
Electronic Devices	10.6	10.9
Food and Beverage Distribution	4.2	4.4
Power Generation	3.0	3.3
Others	0.0	0.1
Total	33.6	34.5
Ratio to net sales (%)	3.8%	3.8%

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Power Electronics Systems Energy	6.8	7.7	-
Power Electronics Systems Industry	8.9	10.1	-
Semiconductors	10.6	12.2	-
Power Generation	3.0	3.0	-
Food and Beverage Distribution	4.2	3.3	-
Others	0.0	0.1	-
Total	33.6	36.4	-
Ratio to net sales (%)	3.8%	4.0%	-

**9. Plant and equipment investment
(including leases)**

	Billions of yen	
	FY2020	FY2019
Power Electronics Systems Energy	7.4	8.5
Power Electronics Systems Industry	4.6	4.3
Electronic Devices	19.9	31.3
Food and Beverage Distribution	1.8	2.3
Power Generation	1.1	1.0
Others	1.1	0.8
Total	35.9	48.2
(Leases)	18.2	29.1

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Power Electronics Systems Energy	7.4	7.1	-
Power Electronics Systems Industry	4.6	10.5	-
Semiconductors	19.9	41.0	-
Power Generation	1.1	1.1	-
Food and Beverage Distribution	1.8	1.4	-
Others	1.1	0.8	-
Total	35.9	61.7	-
(Leases)	18.2	18.2	-

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen	
	FY2020	FY2019
Power Electronics Systems Energy	5.3	5.1
Power Electronics Systems Industry	4.4	4.2
Electronic Devices	18.3	15.4
Food and Beverage Distribution	2.2	2.2
Power Generation	1.2	1.2
Others	1.0	1.1
Total	32.4	29.1
(Leases)	1.0	1.0

	Billions of yen		
	FY2020	FY2021 [Forecast]	FY2019
Power Electronics Systems Energy	5.3	5.5	-
Power Electronics Systems Industry	4.4	5.2	-
Semiconductors	18.3	21.8	-
Power Generation	1.2	1.2	-
Food and Beverage Distribution	2.2	2.2	-
Others	1.0	0.9	-
Total	32.4	36.8	-
(Leases)	1.0	1.2	-

11. Number of employees

	FY2020	FY2019	
Power Electronics Systems Energy	6,604	6,676	
Power Electronics Systems Industry	9,135	9,129	
Electronic Devices	6,514	6,621	
Food and Beverage Distribution	2,170	2,346	
Power Generation	1,198	1,224	
Others	1,972	1,964	
Total	27,593	27,960	
Japan	17,647	17,681	
Overseas	9,946	10,279	

	FY2020	FY2021 [Forecast]	FY2019
Power Electronics Systems Energy	6,604	6,750	-
Power Electronics Systems Industry	9,135	9,554	-
Semiconductors	6,514	6,456	-
Power Generation	1,198	1,196	-
Food and Beverage Distribution	2,170	2,028	-
Others	1,972	2,027	-
Total	27,593	28,011	-
Japan	17,647	17,901	-
Overseas	9,946	10,110	-