Consolidated Segment Information

Information on net sales, and profit or loss by each reporting segment

As of April 1, 2018, reflecting change of organization structure, the reporting segments were reclassified in Power Electronics Systems - Energy Solutions and Power Electronics Systems - Industry Solutions.

The reporting segment information for first half of the fiscal year ended March 31, 2018 has been reclassified to reflect this change.

| 1H FY2018 Millions of yen | | | | | | | | | |
|-----------------------------------|--|--|-------------------------|-----------------------|--------------------------------------|----------|---------|----------------|--------------|
| | Power Electronics Systems - Energy Solutions | Power Electronics Systems - Industry Solutions | Power and New Energy | Electronic Devices | Food and Beverage Distribution | Others | Total | Adjustments | Consolidated |
| Net Sales | Berustens | Borations | rtew Energy | Devices | Distribution | <u> </u> | 1000 | 1 rajustinents | Componduct |
| Sales to third parties | 91,889 | 136,944 | 49,124 | 70,108 | 56,162 | 15,202 | 419,431 | - | 419,431 |
| Inter-segment sales and transfers | 2,302 | 4,810 | 27 | 1,669 | 119 | 15,113 | 24,042 | (24,042) | - |
| Total sales | 94,191 | 141,755 | 49,151 | 71,778 | 56,282 | 30,315 | 443,473 | (24,042) | 419,431 |
| Segment profits (losses) | 4,971 | 1,904 | 1,853 | 8,578 | 2,643 | 1,131 | 21,082 | (2,563) | 18,519 |

| 1H FY2017 | Millions of yen | | | | | | | | |
|-----------------------------------|---------------------|-----------------------|------------|------------|----------------------|--------|---------|-------------|--------------|
| | Power | Power | | | | | | | |
| | Electronics | Electronics | | | F 1 1 | | | | |
| | Systems - Energy | Systems - Industry | Power and | Electronic | Food and Beverage | | | | |
| | Solutions | Solutions | New Energy | Devices | Distribution | Others | Total | Adjustments | Consolidated |
| Net Sales | | | | | | | | | |
| Sales to third parties | 88,945 | 133,953 | 37,870 | 63,175 | 55,393 | 15,675 | 395,014 | - | 395,014 |
| Inter-segment sales and transfers | 740 | 4,361 | 22 | 1,546 | 129 | 14,175 | 20,975 | (20,975) | |
| Total sales | 89,686 | 138,314 | 37,893 | 64,721 | 55,523 | 29,851 | 415,990 | (20,975) | 395,014 |
| Segment profits (losses) | 2,012 | 1,836 | 1,182 | 6,729 | 2,219 | 1,517 | 15,498 | (2,755) | 12,742 |

| 1H FY2018 | Millions of U.S. dollars | | | | | | | | |
|-----------------------------------|-----------------------------------|-----------------------------------|-------------------------|-----------------------|--------------------------|--------|-------|-------------|--------------|
| • | Power Electronics Systems - | Power Electronics Systems - | | | Food and | | | | |
| | Energy Solutions | Industry Solutions | Power and New Energy | Electronic Devices | Beverage Distribution | Others | Total | Adjustments | Consolidated |
| Net Sales | | | | | | | | | |
| Sales to third parties | 813 | 1,212 | 435 | 620 | 497 | 135 | 3,712 | - | 3,712 |
| Inter-segment sales and transfers | 20 | 43 | 0 | 15 | 1 | 134 | 213 | (213) | - |
| Total sales | 834 | 1,254 | 435 | 635 | 498 | 268 | 3,925 | (213) | 3,712 |
| Segment profits (losses) | 44 | 17 | 16 | 76 | 23 | 10 | 187 | (23) | 164 |