

**Supplemental Consolidated Financial Materials****1. Financial summary**

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Net sales	622.3	905.0	601.2	893.5
Operating income	24.5	58.0	22.4	56.0
Ordinary income	26.5	60.0	21.8	56.0
Net income attributable to owners of parent	16.4	38.0	13.4	37.8

**2. Number of consolidated subsidiaries**

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Number of consolidated subsidiaries	72	72	70	70
Japan	23	23	23	23
Overseas	49	49	47	47
Number of equity-method associates	5	5	5	5

**3. Net income per share**

	Yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Net income per share (*)	114.57	266.01	93.62	264.34

(\*)Fuji Electric has conducted a one for fifth common stock consolidation effective October 1, 2018.

Net income per share is calculated assuming that the share consolidation was executed at the beginning of the previous consolidated fiscal year.

**4. Average exchange rates (Yen)**

	Yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
US\$	111.14	109.61	111.70	110.85
EURO	129.49	128.37	128.53	129.70

**5. Net sales by reporting segment**

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Power Electronics Systems - Energy Solutions	144.3	225.0	142.2	217.6
Power Electronics Systems - Industry Solutions	212.4	323.0	205.7	321.0
Power and New Energy	71.1	102.0	55.8	96.9
Electronic Devices	103.8	134.0	98.6	126.9
Food and Beverage Distribution	81.7	113.0	86.2	117.8
Others	45.9	62.1	45.5	60.4
Subtotal	659.2	959.1	634.1	940.5
Elimination	(36.9)	(54.1)	(33.0)	(47.1)
<b>Total</b>	<b>622.3</b>	<b>905.0</b>	<b>601.2</b>	<b>893.5</b>

**6. Operating income by reporting segment**

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Power Electronics Systems - Energy Solutions	7.9	17.4	4.7	14.0
Power Electronics Systems - Industry Solutions	4.3	19.2	2.8	18.9
Power and New Energy	(0.5)	4.2	1.4	5.5
Electronic Devices	11.7	15.0	10.9	13.7
Food and Beverage Distribution	3.2	6.2	4.4	6.2
Others	1.8	2.4	2.2	2.9
Subtotal	28.4	64.5	26.5	61.3
Elimination	(3.9)	(6.5)	(4.1)	(5.3)
<b>Total</b>	<b>24.5</b>	<b>58.0</b>	<b>22.4</b>	<b>56.0</b>

## 7. Net overseas sales

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Asia (except for China)	86.0	-	79.8	110.9
China	59.8	-	58.6	75.0
Europe	12.1	-	13.2	17.6
America	10.4	-	11.8	15.2
<b>Total</b>	<b>168.3</b>	<b>-</b>	<b>163.4</b>	<b>218.7</b>

## 8. R&D expenditures

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Power Electronics Systems - Energy Solutions	3.9	-	5.5	7.6
Power Electronics Systems - Industry Solutions	7.2	-	7.0	9.4
Power and New Energy	2.1	-	2.1	3.5
Electronic Devices	8.5	-	7.7	10.4
Food and Beverage Distribution	3.2	-	3.3	4.5
Others	0.0	-	0.1	0.2
<b>Total</b>	<b>24.9</b>	<b>-</b>	<b>25.7</b>	<b>35.6</b>
Ratio to net sales (%)	4.0%	-	4.3%	4.0%

## 9. Plant and equipment investment (including leases)

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Power Electronics Systems - Energy Solutions	3.3	-	2.6	4.8
Power Electronics Systems - Industry Solutions	2.7	-	1.8	2.8
Power and New Energy	0.5	-	0.8	1.5
Electronic Devices	17.6	-	8.2	11.1
Food and Beverage Distribution	1.3	-	3.4	4.8
Others	0.9	-	0.9	1.5
<b>Total</b>	<b>26.3</b>	<b>-</b>	<b>17.7</b>	<b>26.5</b>
(Leases)	10.9	-	9.1	13.1

Note: Leases are included in total plant and equipment investment.

## 10. Depreciation, Leases paid

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Power Electronics Systems - Energy Solutions	3.7	-	3.7	4.9
Power Electronics Systems - Industry Solutions	3.2	-	3.1	4.2
Power and New Energy	0.9	-	0.9	1.2
Electronic Devices	10.1	-	9.7	13.1
Food and Beverage Distribution	1.7	-	1.4	2.0
Others	0.8	-	0.9	1.2
<b>Total</b>	<b>20.5</b>	<b>-</b>	<b>19.7</b>	<b>26.6</b>
(Leases)	0.8	-	0.8	1.1

## 11. Number of employees

	Billions of yen			
	3Q FY2018	FY2018 [Forecast]	3Q FY2017	FY2017
Power Electronics Systems - Energy Solutions	6,631	-	6,450	6,473
Power Electronics Systems - Industry Solutions	8,408	-	8,147	8,185
Power and New Energy	1,309	-	1,348	1,340
Electronic Devices	6,838	-	6,394	6,506
Food and Beverage Distribution	2,569	-	2,592	2,574
Others	1,927	-	1,933	1,931
<b>Total</b>	<b>27,682</b>	<b>-</b>	<b>26,864</b>	<b>27,009</b>
Japan	17,780	-	17,806	17,704
Overseas	9,902	-	9,058	9,305