Consolidated Financial Results for first quarter of the fiscal year ending March 31, 2019 (April 1, 2018 — June 30, 2018)

Summary of Consolidated Financial Results (Three months ended June 30, 2018)

1. Summary of consolidated statements of operations

	Millions	of yen		Millions of U.S. dollars
	1Q FY2018 (A)	1Q FY2017 (B)	Change(%) (A)/(B)	1Q FY2018
Net sales	195,815	173,460	112.9%	1,780
Operating income	6,354	2,820	225.3%	58
Ordinary income	7,352	2,793	263.2%	67
Net income attributable to owners of parent	5,375	1,132	474.8%	49
_	Ye	n		U.S. dollars
Net income per share	7.53	1.59		0.07

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2. Summary of consolidated financial position

	Millions	Millions of yen		
	6/30/2018	3/31/2018	6/30/2018	
Total assets	890,441	914,744	8,095	
Net assets	360,902	366,546	3,281	
Equity ratio (%)	36.5%	36.1%	_	

Note: U.S. dollar amounts in this financial report are translated, for convenience only, at the rate of ¥110=U.S.\$1

3. Forecast of consolidated earnings for the fiscal year ending March 31, 2019 (April 1, 2018 - March 31, 2019)

<u>-</u>	Millions of yen			
	1H FY2018	FY2018		
Net sales	400,000	900,000		
Operating income	13,000	58,500		
Ordinary income	12,200	60,000		
Net income attributable to owners of parent	7,500	39,500		
<u>-</u>	Yen	Yen		
	1H FY2018	FY2018		
Net income per share (*)	52.50	276.51		

^(*)Fuji Electric will conduct an one for fifth common stock consolidation effective October 1, 2018.

Net income per share for first half and full-year of the fiscal year ending March 31, 2019, reflect the effect of the stock consolidation.

Statements made in this financial report with respect to Fuji Electric's future performance are forward-looking statements based on management's assumptions and beliefs in light of the information currently available to it. Accordingly, actual results could differ from those contained in any forward-looking statements. Potential risks and uncertainties include:

- •Sudden changes in general economic conditions in Fuji Electric's markets and changes in its operating environment such as those resulting from changes in trade regulations
- Exchange rate, particularly between the yen and the U.S. dollar and Asian and European currencies
- The ability of Fuji Electric and its subsidiaries to develop and introduce products that incorporate new technology in a timely manner and to manufacture them in a cost-effective way
- The rapid pace of technological innovation, especially in the field of electronics
- Sudden changes in the supply and demand balance in the markets Fuji Electric serves
- Problems involving the intellectual property of Fuji Electric and other companies
- ·Stock market conditions in Japan

< Cautionary Statements With Respect to Forward-Looking Statements >

Consolidated Balance Sheets

	Millions	of yen	Millions of U.S. dollars
	6/30/2018	3/31/2018	6/30/2018
sets			
Current assets:			
Cash and deposits	28,563	33,372	260
Notes and accounts receivable-trade	255,560	287,084	2,323
Merchandise and finished goods	64,321	57,821	585
Work in process	60,439	50,372	549
Raw materials and supplies	43,856	41,564	399
Other	50,558	49,538	460
Allowance for doubtful accounts	(1,260)	(1,280)	(11
Total Current assets	502,038	518,471	4,564
Noncurrent assets:			
Net Property, plant and equipment	172,702	174,600	1,570
Intangible assets	19,255	19,330	175
Investments and other assets			
Investment securities	128,901	135,914	1,172
Net defined benefit asset	40,325	40,109	367
Other	27,496	26,665	250
Allowance for doubtful accounts	(458)	(486)	(4
Total Investments and other assets	196,266	202,203	1,784
Total Noncurrent assets	388,224	396,134	3,529
Deferred assets	178	137	2
Total Assets	890,441	914,744	8,095

Millions of

Consolidated Balance Sheets

	Millions	Millions of U.S. dollars	
	6/30/2018	3/31/2018	6/30/2018
Liabilities			
Current liabilities:			
Notes and accounts payable-trade	168,572	183,976	1,532
Short-term loans payable	39,524	33,865	359
Commercial papers	28,000	-	255
Current portion of bonds	-	20,000	-
Income taxes payable	2,898	8,293	26
Advances received	55,958	48,569	509
Other	91,189	110,035	829
Total Current liabilities	386,143	404,741	3,510
Noncurrent liabilities:			
Bonds payable	50,000	40,000	455
Long-term loans payable	23,745	34,435	216
Provision for directors' retirement benefits	189	185	2
Net defined benefit liability	44,110	42,519	401
Other	25,349	26,315	230
Total Noncurrent liabilities	143,395	143,455	1,304
Total Liabilities	529,538	548,197	4,814
Net Assets			
Shareholders' equity:			
Capital stock	47,586	47,586	433
Capital surplus	45,986	45,986	418
Retained earnings	194,762	195,517	1,771
Treasury stock	(7,288)	(7,284)	(66)
Total Shareholders' equity	281,046	281,805	2,555
Accumulated other comprehensive income:			
Valuation difference on available-for-sale securities	44,184	47,665	402
Deferred gains or losses on hedges	(70)	88	(1)
Foreign currency translation adjustments	350	1,572	3
Remeasurements of defined benefit plans	(229)	(496)	(2)
Total Accumulated other comprehensive income	44,235	48,830	402
Non-controlling interests	35,621	35,910	324
Total Net assets	360,902	366,546	3,281
Total Liabilities and Net assets	890,441	914,744	8,095

Consolidated Statements of Income

Net sales 195,815 173,460 1,780 Cost of sales 146,172 129,763 1,329 Gross profit 49,642 43,697 451 Selling, general and administrative expenses 43,288 40,877 394 Operating income 6,354 2,820 58 Non-operating income 186 54 2 Dividends income 1,156 970 11 Foreign exchange income 365 9.0 11 Foreign exchange income 1,830 1,171 17 Non-operating expense 456 411 4 Interest expense 455 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses 2 455 4 Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1 168 0	_	Millions	of yen	Millions of U.S. dollars
Cost of sales 146,172 129,763 1,329 Gross profit 49,642 43,697 451 Selling, general and administrative expenses 43,288 40,877 394 Operating income 6,354 2,820 58 Non-operating income 186 54 2 Dividends income 1,156 970 11 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses 456 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1 168 0 Gain on sales of noncurrent assets 1 168 0		1Q FY2018	1Q FY2017	1Q FY2018
Gross profit 49,642 43,697 451 Selling, general and administrative expenses 43,288 40,877 394 Operating income 6,354 2,820 58 Non-operating income 186 54 2 Dividends income 1,156 970 17 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses 456 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299	Net sales	195,815	173,460	1,780
Selling, general and administrative expenses 43,288 40,877 394 Operating income 6,354 2,820 58 Non-operating income 1 6,354 2,820 58 Non-operating income 186 54 2 Dividends income 1,156 970 11 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses 456 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments	Cost of sales	146,172	129,763	1,329
Operating income 6.354 2,820 58 Non-operating income 186 54 2 Dividends income 1,156 970 11 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses 830 1,171 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1,300 168 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1	Gross profit	49,642	43,697	451
Non-operating income Interest income 186 54 2 Dividends income 1,156 970 11 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses 3 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 3 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 <	Selling, general and administrative expenses	43,288	40,877	394
Interest income 186 54 2 Dividends income 1,156 970 11 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses 17 Interest expense 456 411 4 4 2 3	Operating income	6,354	2,820	58
Dividends income 1,156 970 11 Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses - - - - Interest expense 456 411 4 - Equity in losses of affiliates 295 440 3 - - 255 - <t< td=""><td>Non-operating income</td><td></td><td></td><td></td></t<>	Non-operating income			
Foreign exchange income 365 - 3 Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses	Interest income	186	54	2
Other 121 146 1 Total Non-operating income 1,830 1,171 17 Non-operating expenses Interest expense 456 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 3 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Dividends income	1,156	970	11
Total Non-operating income 1,830 1,171 17 Non-operating expenses 80 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income attributable to non-control	Foreign exchange income	365	-	3
Non-operating expenses 456 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 0 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-con	Other	121	146	1
Interest expense 456 411 4 Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 0 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlli	Total Non-operating income	1,830	1,171	17
Equity in losses of affiliates 295 440 3 Foreign exchange losses - 255 - Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Non-operating expenses			
Foreign exchange losses - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255 - 255	Interest expense	456	411	4
Other 80 90 1 Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 30 1 168 0 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Equity in losses of affiliates	295	440	3
Total Non-operating expenses 832 1,197 8 Ordinary income 7,352 2,793 67 Extraordinary income 8 67 Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Foreign exchange losses	-	255	-
Ordinary income 7,352 2,793 67 Extraordinary income Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Other	80	90	1
Extraordinary income Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Total Non-operating expenses	832	1,197	8
Gain on sales of noncurrent assets 1 168 0 Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss - 92 1 Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Ordinary income	7,352	2,793	67
Gain on reversal of foreign currency translation adjustments 1,299 - 12 Total Extraordinary income 1,300 168 12 Extraordinary loss 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Extraordinary income			
Total Extraordinary income 1,300 168 12 Extraordinary loss Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Gain on sales of noncurrent assets	1	168	0
Extraordinary loss Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Gain on reversal of foreign currency translation adjustments	1,299	-	12
Loss on disposal of noncurrent assets 79 92 1 Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Total Extraordinary income	1,300	168	12
Total Extraordinary loss 79 92 1 Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Extraordinary loss			
Income before income taxes 8,573 2,869 78 Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Loss on disposal of noncurrent assets	79	92	1
Income taxes 2,622 1,234 24 Net income 5,951 1,635 54 Net income attributable to non-controlling interests 575 502 5	Total Extraordinary loss	79	92	1
Net income5,9511,63554Net income attributable to non-controlling interests5755025	Income before income taxes	8,573	2,869	78
Net income attributable to non-controlling interests 575 502 5	Income taxes	2,622	1,234	24
Net income attributable to non-controlling interests 575 502 5	Net income			54
	Net income attributable to non-controlling interests	575	502	5
	Net income attributable to owners of parent	5,375	1,132	49

Consolidated Statements of Comprehensive Income

	Millions	Millions of U.S. dollars	
	1Q FY2018	1Q FY2017	1Q FY2018
Net income	5,951	1,635	54
Other comprehensive income			
Valuation difference on available-for-sale securities	(3,559)	7,709	(32)
Deferred gains or losses on hedges	(159)	972	(1)
Foreign currency translation adjustments	(1,303)	622	(12)
Remeasurements of defined benefit plans	239	313	2
Share of other comprehensive income of associates accounted for using equity method	18	41	0
Total other comprehensive Income	(4,764)	9,659	(43)
Comprehensive income	1,187	11,294	11
Comprehensive income attributable to:			
Comprehensive income attributable to owners of parent	780	10,671	7
Comprehensive income attributable to non-controlling interests	406	623	4

Consolidated Segment Information

Information on net sales, and profit or loss by each reporting segment

As of April 1, 2018, reflecting change of organization structure, the reporting segments were reclassified in Power Electronics Systems - Energy Solutions and Power Electronics Systems - Industry Solutions

The reporting segment information for the fiscal year ended March 31, 2018 has been reclassified to reflect this change.

1Q FY2018	Millions of yen								
	Power	Power							
	Electronics	Electronics							
	Systems -	Systems -			Food and				
	Energy	Industry	Power and	Electronic	Beverage				
	Solutions	Solutions	New Energy	Devices	Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	43,723	57,080	24,456	34,495	28,475	7,583	195,815	-	195,815
Inter-segment sales and transfers	1,094	1,930	12	847	57	7,314	11,257	(11,257)	_
Total sales	44,818	59,011	24,468	35,343	28,533	14,898	207,072	(11,257)	195,815
Segment profits (losses)	1,331	(1,378)	963	4,793	1,435	502	7,648	(1,293)	6,354

1Q FY2017	Millions of yen								
	Power	Power							
	Electronics	Electronics							
	Systems -	Systems -			Food and				
	Energy	Industry	Power and	Electronic	Beverage				
	Solutions	Solutions	New Energy	Devices	Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	40,247	53,151	16,998	29,733	25,761	7,567	173,460	-	173,460
Inter-segment sales and transfers	434	1,591	4	717	60	6,786	9,595	(9,595)	_
Total sales	40,682	54,743	17,003	30,451	25,822	14,353	183,056	(9,595)	173,460
Segment profits (losses)	1,008	(2,345)	758	2,799	1,181	817	4,220	(1,400)	2,820

1Q FY2018				Millions of	U.S. dollars				
•	Power	Power							
	Electronics	Electronics							
	Systems -	Systems -			Food and				
	Energy	Industry	Power and	Electronic	Beverage				
	Solutions	Solutions	New Energy	Devices	Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	397	519	222	314	259	69	1,780	-	1,780
Inter-segment sales and transfers	10	18	0	8	1	66	102	(102)	-
Total sales	407	536	222	321	259	135	1,882	(102)	1,780
Segment profits (losses)	12	(13)	9	44	13	5	70	(12)	58

Supplemental Consolidated Financial Materials

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1. Financial summary				
		Billions	of yen	
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017
Net sales	195.8	400.0	173.5	395.0
Operating income	6.4	13.0	2.8	12.7
Ordinary income	7.4	12.2	2.8	11.7
Net income attributable to owners of parent	5.4	7.5	1.1	6.2
2. Number of consolidated subsidiaries				
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017
Number of consolidated subsidiaries	72	72	70	70
Japan	23	23	23	23
Overseas	49	49	47	47
Number of equity-method associates	5	5	5	5
3. Net income per share		Ye	n	
	1Q FY2018	1H FY2018	1Q FY2017	1H FY2017
Net income per share	7.53	[Forecast] 10.50 (*)	1.59	8.71
4. Average exchange rates (Yen)		Ye	n	
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017
US\$	109.07	107.04	111.09	111.06
EURO	130.06	127.53	122.19	126.29
5. Net sales by reporting segment		Billions	of ven	
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017
Power Electronics Systems - Energy Solutions	44.8	88.4	40.7	89.7
Power Electronics Systems - Industry Solutions	59.0	132.4	54.7	138.3
Power and New Energy	24.5	51.2	17.0	37.9
Electronic Devices	35.3	66.2	30.5	64.7
Food and Beverage Distribution	28.5	58.0	25.8	55.5
Others	14.9	29.4	14.4	29.9
Subtotal	207.1	425.8	183.1	416.0
Elimination	(11.3)	(25.8)	(9.6)	(21.0)
Total	(11.3)			
	195.8			
2000	195.8	400.0	173.5	395.0

6. Operating income by reporting segment

of the management of the formal angular	Billions of yen			
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017
Power Electronics Systems - Energy Solutions	1.3	3.0	1.0	2.0
Power Electronics Systems - Industry Solutions	(1.4)	0.8	(2.3)	1.8
Power and New Energy	1.0	2.2	0.8	1.2
Electronic Devices	4.8	7.0	2.8	6.7
Food and Beverage Distribution	1.4	2.4	1.2	2.2
Others	0.5	1.1	0.8	1.5
Subtotal	7.6	16.6	4.2	15.5
Elimination	(1.3)	(3.6)	(1.4)	(2.8)
Total	6.4	13.0	2.8	12.7

7. Net overseas sales

	Billions of yen			
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017
Asia (except for China)	27.8	-	22.3	49.8
China	21.0	-	16.8	37.1
Europe	4.2	-	4.3	8.8
America	3.4		4.3	8.3
Total	56.4		47.6	104.1

8. R&D expenditures

	Billions of yen				
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017	
Power Electronics Systems - Energy Solutions	1.6	2.5	1.6	3.6	
Power Electronics Systems - Industry Solutions	2.1	4.8	1.9	4.4	
Power and New Energy	0.6	1.5	0.5	1.4	
Electronic Devices	2.7	5.5	2.4	5.0	
Food and Beverage Distribution	1.0	2.1	0.9	2.1	
Others	0.0	0.0	0.0	0.0	
Total	8.1	16.4	7.3	16.6	
Ratio to net sales (%)	4.1%	4.1%	4.2%	4.2%	

9. Plant and equipment investment (including leases)

. Plant and equipment investment (including leases)	Billions of yen				
	1Q FY2018	1H FY2018 [Forecast]	1Q FY2017	1H FY2017	
Power Electronics Systems - Energy Solutions	0.7	2.9	0.6	1.5	
Power Electronics Systems - Industry Solutions	0.7	2.8	0.3	0.9	
Power and New Energy	0.1	0.6	0.2	0.5	
Electronic Devices	2.6	13.7	2.8	5.8	
Food and Beverage Distribution	0.3	1.5	0.6	1.9	
Others	0.2	0.6	0.3	0.6	
Total	4.5	22.0	4.8	11.3	
(Leases)	2.2	9.0	2.3	5.7	

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen				
	1Q FY2018	1H FY2018 Forecast	1Q FY2017	1H FY2017	
Power Electronics Systems - Energy Solutions	1.2	2.6	1.2	2.4	
Power Electronics Systems - Industry Solutions	1.0	2.2	1.0	2.0	
Power and New Energy	0.3	0.6	0.3	0.6	
Electronic Devices	3.3	7.0	3.1	6.3	
Food and Beverage Distribution	0.5	1.1	0.5	0.9	
Others	0.3	0.5	0.3	0.6	
Total	6.6	14.1	6.3	12.8	
(Leases)	0.2	0.7	0.3	0.6	

11. Number of employees

	1Q FY2018	1H FY2018 Forecast	1Q FY2017	1H FY2017
Power Electronics Systems - Energy Solutions	6,603	6,596	6,509	6,455
Power Electronics Systems - Industry Solutions	8,420	8,445	8,076	8,124
Power and New Energy	1,323	1,344	1,384	1,360
Electronic Devices	6,735	6,772	6,337	6,368
Food and Beverage Distribution	2,612	2,642	2,582	2,568
Others	1,958	2,004	1,959	1,949
Total	27,651	27,803	26,847	26,824
Japan	17,984	18,064	17,994	17,900
Overseas	9,667	9,739	8,853	8,924

Financial Performance

(1) Qualitative Information regarding Consolidated Results of Operations

In the three-month period ended June 30, 2018, a gentle, overseas recovery trend was seen in the Company's operating environment supported by the continuation from the previous fiscal year of robust automation, labor saving, and energy conservation demand in China and other parts of Asia. In Japan, there was a modest recovery trend against the backdrop of higher demand for investments in replacements of aged equipment, production equipment automation, and labor saving as well as for automotive field investments.

In this environment, we seek to complete the measures put forth in the FY2018 Medium-Term Management Plan, Renovation 2018, which is scheduled to conclude with the fiscal year ending March 31, 2019. To this end, we are aggressively investing in the strengthening of the power electronics systems business and the expansion of our power semiconductors operations while also pursuing increased profitability by further enhancing manufacturing capabilities and re-energizing the Companywide Pro-7 Activities that are aimed at improving work quality.

Consolidated net sales in the three-month period ended June 30, 2018, increased \(\frac{1}{2}\)22.4 billion year on year, to \(\frac{1}{2}\)15.8 billion, due to sales growth in all segments driven by higher demand.

Due to the benefits of higher sales and cost reduction efforts, consolidated operating income rose \$3.5 billion year on year, to \$6.4 billion, and ordinary income was up \$4.6 billion, to \$7.4 billion. Both of these figures represented new record highs. Net income attributable to owners of parent similarly increased \$4.2 billion, to \$5.4 billion.

Consolidated results of operations for the three-month period were as follows.

(¥ billion)

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	Three-month period ended June 30, 2017	Three-month period ended June 30, 2018	Change
Net sales	173.5	195.8	22.4
Operating income	2.8	6.4	3.5
Ordinary income	2.8	7.4	4.6
Net income attributable to owners of parent	1.1	5.4	4.2

Results by Segment

Power Electronics Systems—Energy Solutions Net sales: ¥44.8 billion (up 10% year on year)

Operating income: \(\pm\)1.3 billion (up \(\pm\)0.3 billion year on year)

In the Power Electronics Systems—Energy Solutions segment, net sales and operating income were up year on year due to strong performance in the energy management business and the ED&C components business.

• In the energy management business, net sales and operating results improved year on year due to solid performance with regard to energy management systems and industrial substation equipment.

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- In the power supply and facility systems business, net sales were up year on year due to an increase in large-scale projects. However, operating results worsened year on year as a result of a less favorable sales mix.
- In the ED&C components business, net sales and operating results improved year on year because of strong demand seen from machine tool and other machinery manufacturers primarily in Japan.

Power Electronics Systems—Industry Solutions Net sales: ¥59.0 billion (up 8% year on year) Operating loss: ¥1.4 billion (up ¥1.0 billion year on year)

In the Power Electronics Systems—Industry Solutions segment, net sales increased year on year while operating loss decreased. Performance was driven by the factory automation business, which benefited from robust demand for the automation of production facilities in Japan and China, among other areas.

- In the factory automation business, net sales and operating results improved year on year due to increased overseas and domestic demand centered on low-voltage inverters, motors, and factory automation systems.
- In the process automation business, net sales increased year on year because of the benefits of large-scale industrial electric heating orders in Japan and contributions from newly consolidated subsidiaries. However, operating results worsened year on year as a result of a less favorable sales mix.
- In the social solutions business, net sales and operating results improved year on year as a result of higher demand for electrical equipment for railcars and for radiation equipment and systems.
- In the equipment construction business, net sales increased year on year following strong performance in electric facilities and construction operations. Operating results, however, worsened year on year as a result of a less favorable sales mix.
- In the IT solutions business, net sales and operating results worsened year on year due to a less favorable sales mix.

Power and New Energy Net sales: \(\frac{\pmathbf{24.5}}{24.5}\) billion (up 44% year on year) Operating income: \(\frac{\pmathbf{21.0}}{1.0}\) billion (up \(\frac{\pmathbf{20.2}}{0.2}\) billion year on year)

• In the power and new energy business, net sales and operating results improved year on year following an increase in orders for thermal and geothermal power generation systems as well as for solar power generation systems.

Electronic Devices

Net sales: 35.3 billion (up 16% year on year)

Operating income: ¥4.8 billion (up ¥2.0 billion year on year)

• In the electronic devices business, net sales and operating results improved year on year as a result of solid demand from the automotive field coupled with the increased demand for power semiconductors from industrial fields, which was a result of automation, labor saving, and energy saving needs in the Chinese and Japanese markets.

Food and Beverage Distribution Net sales: \(\frac{\pma}{2}\)8.5 billion (up 10% year on year) Operating income: \(\frac{\pma}{1}\)1.4 billion (up \(\frac{\pma}{2}\)0.3 billion year on year)

- In the vending machine business, net sales and operating results improved year on year thanks to increased demand from domestic customers coupled with the recovery of the Chinese market.
- In the store distribution business, net sales and operating results worsened year on year because of a decline in demand for store equipment for convenience stores.

Others

Net sales: ¥14.9 billion (up 4% year on year)

Operating income: ¥0.5 billion (down ¥0.3 billion year on year)

Note: Effective April 1, 2018, the businesses contained within the Power Electronics Systems—Energy Solutions and the Power Electronics Systems—Industry Solutions reporting segments were changed to reflect a structural reorganization. Year-on-year comparisons have been calculated using figures for the three-month period ended June 30, 2017, that have been restated to reflect this change.

(2) Quantitative Information regarding Consolidated Financial Position

(¥ billion)

	March 31, 2018	Breakdown (%)	June 30, 2018	Breakdown (%)	Change
Total assets	914.7	100.0	890.4	100.0	(24.3)
Interest-bearing debt	163.5	17.9	175.5	19.7	+12.0
Shareholder's equity*1	330.6	36.1	325.3	36.5	(5.4)
Debt-to-equity ratio*2 (times)	0.5		0.5	5	0.0

^{*1} Shareholders' equity = Total net assets — Non-controlling interests

Total assets on June 30, 2018, stood at \$890.4 billion, a decrease of \$24.3 billion from the end of the previous fiscal year. Total current assets decreased \$16.4 billion, as the decline in notes and accounts receivable-trade counteracted the rise in inventories. Total noncurrent assets were down \$7.9 billion, due to a decrease stemming from valuation difference on available-for-sale securities.

Interest-bearing debt as of June 30, 2018, amounted to ¥175.5 billion, up ¥12.0 billion from the previous fiscal year-end. Further, net interest-bearing debt—interest-bearing debt net of cash and cash equivalents—increased ¥17.0 billion from the previous fiscal year-end, amounting to ¥147.2 billion on June 30, 2018.

Net assets on June 30, 2018, stood at ¥360.9 billion, up ¥5.6 billion from the previous fiscal year-end. This outcome was because of decreases stemming from valuation difference on available-for-sale securities. In addition, shareholders' equity—total net assets net of non-controlling interests—was down ¥5.4 billion from the previous fiscal year-end, standing at ¥325.3 billion on June 30, 2018. The debt-to-equity ratio (interest-bearing debt ÷ shareholders' equity) was 0.5 times, relatively unchanged from the previous fiscal year-end. Also, the net debt-to-equity ratio (net interest-bearing debt ÷ shareholders' equity) was 0.5 times, up 0.1 times from the previous fiscal year-end.

^{*2} Debt-to-equity ratio = Interest-bearing debt/ Shareholders' equity

(3) Qualitative Information regarding Consolidated Forecasts and Forecast Information

In light of the business result trends seen in the three-month period ended June 30, 2018, Fuji Electric has chosen not to revise the consolidated forecast for business results for the fiscal year ending March 31, 2019, that was announced together with financial results for the fiscal year ended March 31, 2018, on April 26, 2018.

The forecast assumes exchange rates of US\$1 = \$105 and \$1 = \$125 for the period from July 1, 2018, onward.

(Consolidated Forecasts for the Six Months Ending September 30, 2018) (¥ billion)

	Previous announcement	Revised announcement	Change
Net sales	400.0	400.0	0.0
Operating income	13.0	13.0	0.0
Ordinary income	12.2	12.2	0.0
Net income attributable to owners of parent	7.5	7.5	0.0

(Consolidated Forecasts for the Fiscal Year Ending March 31, 2019) (¥ billion)

	Previous announcement	Revised announcement	Change
Net sales	900.0	900.0	0.0
Operating income	58.5	58.5	0.0
Ordinary income	60.0	60.0	0.0
Net income attributable to owners of parent	39.5	39.5	0.0

(Reference: Consolidated Forecasts for the Fiscal Year Ending March 31, 2019, by Segment)

(¥billion) Net sales Operating income (loss) Revised Previous Revised Previous announce announce Change announce announce Change ment ment ment ment Power Electronics Systems-224.4 224.4 0.0 16.4 16.4 0.0**Energy Solutions** Power Electronics Systems-322.0 322.0 0.0 19.2 19.2 0.0 **Industry Solutions** 102.0 102.0 0.0 6.5 Power and New Energy 6.50.0 Electronic Devices 133.0 133.0 0.0 15.2 15.2 0.0 Food and Beverage 116.0 116.0 0.0 6.56.5 0.0 Distribution 0.0 2.259.159.1 2.20.0 Others Elimination and Corporate (56.5)(56.5)0.0 (7.6)(7.6)0.0 900.0 900.0 0.0 58.558.50.0 Total