# **Supplemental Consolidated Financial Materials**

## 1. Financial summary

	Billions of yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Net sales	601.2	875.0	555.3	837.8
Operating income	22.4	53.0	10.7	44.7
Ordinary income	21.8	51.0	11.0	46.3
Net in a set with the late a second of a second	13.4	31.0	4.9	41.0
Net income attributable to owners of parent . Number of consolidated subsidiaries	13.7	51.0	т.9	-1.0
	3Q FY2017	FY2017	3Q FY2016	FY2016
				FY2016
. Number of consolidated subsidiaries	3Q FY2017	FY2017 [Forecast]	3Q FY2016	
Number of consolidated subsidiaries	<b>3Q FY2017</b> 70	FY2017 [Forecast] 70	3Q FY2016 69	FY2016 68

#### 3. Net income per share

	Yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Net income per share	18.72	43.40	6.89	57.36

### 4. Average exchange rates (Yen)

. Average exchange rates (ren)		Yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016	
US\$	111.70	110.03	106.63	108.38	
EURO	128.53	125.15	118.02	118.79	

### 5. Net sales by reporting segment

	Billions of yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Power Electronics Systems - Energy Solutions	147.9	220.0	148.1	218.7
Power Electronics Systems - Industry Solutions	200.8	308.9	176.5	286.0
Power and New Energy	55.8	98.0	55.6	93.8
Electronic Devices	98.6	122.4	91.5	118.5
Food and Beverage Distribution	86.2	116.0	73.8	109.6
Others	45.5	58.9	43.3	59.1
Subtotal	634.9	924.2	588.8	885.7
Elimination	(33.7)	(49.2)	(33.5)	(48.0)
Total	601.2	875.0	555.3	837.8
Note : Net sales include inter-segment transactions.				

## 6. Operating income by reporting segment

	Billions of yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Power Electronics Systems - Energy Solutions	5.5	14.6	4.9	13.7
Power Electronics Systems - Industry Solutions	2.0	18.5	(1.6)	13.9
Power and New Energy	1.4	5.3	2.7	7.5
Electronic Devices	10.9	12.8	5.8	8.0
Food and Beverage Distribution	4.4	6.5	1.7	6.0
Others	2.2	2.0	1.5	2.1
Subtotal	26.5	59.7	15.0	51.3
Elimination	(4.1)	(6.7)	(4.3)	(6.6)
Total	22.4	53.0	10.7	44.7

#### 7. Net overseas sales

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	Billions of yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Asia (except for China)	79.8	-	75.3	106.1
China	58.6	-	53.2	67.5
Europe	13.2	-	12.4	16.6
America	11.8		10.2	14.8
Total	163.4	-	151.1	205.0

## 8. R&D expenditures

	Billions of yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Power Electronics Systems - Energy Solutions	5.9	-	5.9	8.0
Power Electronics Systems - Industry Solutions	6.7	-	6.2	8.6
Power and New Energy	2.1	-	2.3	3.2
Electronic Devices	7.7	-	7.7	10.5
Food and Beverage Distribution	3.3	-	3.2	4.6
Others	0.1		0.0	0.0
Total	25.7		25.3	34.9
Ratio to net sales (%)	4.3%		4.6%	4.2%

### 9. Plant and equipment investment (including leases)

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Billions of yen			
3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
2.7	-	1.4	6.0
1.7	-	7.6	6.3
0.8	-	1.3	1.2
8.2	-	6.8	8.9
3.4	-	2.9	3.7
0.9	-	0.6	1.1
17.7	-	20.6	27.1
9.1	-	7.8	11.0
	<b>3Q FY2017</b> 2.7 1.7 0.8 8.2 3.4 0.9 17.7	Billions           3Q FY2017         FY2017           [Forecast]         -           2.7         -           1.7         -           0.8         -           8.2         -           3.4         -           0.9         -           17.7         -	Billions of yen           3Q FY2017         FY2017         3Q FY2016           [Forecast]         3Q FY2016         1.4           2.7         -         1.4           1.7         -         7.6           0.8         -         1.3           8.2         -         6.8           3.4         -         2.9           0.9         -         0.6           17.7         -         20.6

Note: Leases are included in total plant and equipment investment.

### 10. Depreciation, Leases paid

	Billions of yen			
	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Power Electronics Systems - Energy Solutions	3.8	-	3.7	4.9
Power Electronics Systems - Industry Solutions	3.0	-	2.9	4.0
Power and New Energy	0.9	-	0.8	1.1
Electronic Devices	9.7	-	9.6	12.7
Food and Beverage Distribution	1.4	-	1.6	2.1
Others	0.9		0.9	1.2
Total	19.7	-	19.4	25.9
(Leases)	0.8	-	0.8	1.1

## 11. Number of employees

	3Q FY2017	FY2017 [Forecast]	3Q FY2016	FY2016
Power Electronics Systems - Energy Solutions	6,825	-	6,867	6,827
Power Electronics Systems - Industry Solutions	7,772	-	7,463	7,453
Power and New Energy	1,348	-	1,322	1,307
Electronic Devices	6,394	-	6,341	6,315
Food and Beverage Distribution	2,592	-	2,587	2,592
Others	1,933	-	2,020	2,009
Total	26,864		26,600	26,503
Japan	17,806	-	17,817	17,716
Overseas	9,058	-	8,783	8,787