Consolidated Financial Results for third quarter of the fiscal year ending March 31, 2018 (April 1, 2017 — December 31, 2017)

Summary of Consolidated Financial Results (Nine months ended December 31, 2017)

1. Summary of consolidated statements of operations

| | Millions of yen | | | Millions of U.S. dollars |
|---|------------------|------------------|-------------------|--------------------------|
| | 3Q FY2017 (A) | 3Q FY2016 (B) | Change(%) (A)/(B) | 3Q FY2017 |
| Net sales | 601,151 | 555,284 | 108.3% | 5,320 |
| Operating income | 22,386 | 10,716 | 208.9% | 198 |
| Ordinary income | 21,830 | 11,044 | 197.7% | 193 |
| Net income attributable to owners of parent | 13,375 | 4,920 | 271.8% | 118 |
| _ | Ye | n | | U.S. dollars |
| Net income per share | 18.72 | 6.89 | | 0.17 |

2. Summary of consolidated financial position

| | Millions | Millions of yen | | |
|------------------|------------|-----------------|------------|--|
| | 12/31/2017 | 3/31/2017 | 12/31/2017 | |
| Total assets | 920,958 | 886,663 | 8,150 | |
| Net assets | 349,538 | 323,863 | 3,093 | |
| Equity ratio (%) | 34.3% | 32.8% | - | |

Note: U.S. dollar amounts in this financial report are translated, for convenience only, at the rate of ¥113=U.S.\$1

3. Forecast of consolidated earnings for the fiscal year ending March 31, 2018 (April 1, 2017 - March 31, 2018)

| | Millions of yen | |
|---|-----------------|--|
| | FY2017 | |
| Net sales | 875,000 | |
| Operating income | 53,000 | |
| Ordinary income | 51,000 | |
| Net income attributable to owners of parent | 31,000 | |
| | Yen | |
| | FY2017 | |
| Net income per share | 43.40 | |

Cautionary Statements With Respect to Forward-Looking Statements>

Statements made in this financial report with respect to Fuji Electric's future performance are forward-looking statements based on management's assumptions and beliefs in light of the information currently available to it. Accordingly, actual results could differ from those contained in any forward-looking statements. Potential risks and uncertainties include:

- •Sudden changes in general economic conditions in Fuji Electric's markets and changes in its operating environment such as those resulting from changes in trade regulations
- •Exchange rate, particularly between the yen and the U.S. dollar and Asian and European currencies
- •The ability of Fuji Electric and its subsidiaries to develop and introduce products that incorporate new technology in a timely manner and to manufacture them in a cost-effective way
- •The rapid pace of technological innovation, especially in the field of electronics
- Sudden changes in the supply and demand balance in the markets Fuji Electric serves
- Problems involving the intellectual property of Fuji Electric and other companies
- •Stock market conditions in Japan