## **Consolidated Segment Information**

## Information on net sales, and profit or loss by each reporting segment

As of April 1, 2017, reflecting change of organization structure, the reporting segments were reclassified from Power and Social Infrastructure, Industrial Infrastructure, Power Electronics, Electronic Devices and Food and Beverage Distribution, to Power Electronics Systems - Energy Solutions, Power Electronics Systems - Industry Solutions, Power and New Energy, Electronic Devices, Food and Beverage Distribution. The reporting segment information for the fiscal year ended March 31, 2017 has been reclassified to reflect this change.

FY2017	Millions of yen								
	Power Electronics	Power Electronics							_
	Systems -	Systems - Industry	Dayyar and	Electronic	Food and				
	Energy Solutions	Solutions	Power and New Energy	Devices	Beverage Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	217,861	306,754	96,757	123,502	117,485	31,089	893,451	-	893,451
Inter-segment sales and transfers	6,239	9,108	121	3,368	268	29,313	48,421	(48,421)	-
Total sales	224,100	315,863	96,879	126,871	117,753	60,403	941,872	(48,421)	893,451
Segment profits (losses)	14,662	18,273	5,521	13,699	6,234	2,859	61,250	(5,288)	55,962

FY2016	Millions of yen								
	Power	Power							
	Electronics	Electronics							
	Systems -	Systems -			Food and				
	Energy	Industry	Power and	Electronic	Beverage				
	Solutions	Solutions	New Energy	Devices	Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	210,285	277,826	93,427	115,306	109,246	31,672	837,765	-	837,765
Inter-segment sales and transfers	8,461	8,200	410	3,155	311	27,427	47,967	(47,967)	
Total sales	218,747	286,027	93,838	118,462	109,557	59,099	885,732	(47,967)	837,765
Segment profits (losses)	13,725	13,949	7,479	8,030	6,029	2,064	51,279	(6,569)	44,709

FY2017	Millions of U.S. dollars								
	Power	Power							
	Electronics	Electronics							
	Systems -	Systems -			Food and				
	Energy Solutions	Industry Solutions	Power and New Energy	Electronic Devices	Beverage Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	2,055	2,894	913	1,165	1,108	293	8,429	-	8,429
Inter-segment sales and transfers	59	86	1	32	3	277	457	(457)	-
Total sales	2,114	2,980	914	1,197	1,111	570	8,886	(457)	8,429
Segment profits (losses)	138	172	52	129	59	27	578	(50)	528