## **Consolidated Statements of Income**

|                                                      | Millions of yen |          | Millions of U.S.<br>dollars |
|------------------------------------------------------|-----------------|----------|-----------------------------|
|                                                      | FY2017          | FY2016   | FY2017                      |
| Net sales                                            | 893,451         | 837,765  | 8,429                       |
| Cost of sales                                        | 661,824         | 624,371  | 6,244                       |
| Gross profit                                         | 231,627         | 213,394  | 2,185                       |
| Selling, general and administrative expenses         | 175,665         | 168,684  | 1,657                       |
| Operating income                                     | 55,962          | 44,709   | 528                         |
| Non-operating income                                 |                 |          |                             |
| Interest income                                      | 337             | 414      | 3                           |
| Dividends income                                     | 2,166           | 2,408    | 20                          |
| Equity in earnings of affiliates                     | 1,236           | 1,204    | 12                          |
| Other                                                | 924             | 753      | 9                           |
| Total Non-operating income                           | 4,664           | 4,780    | 44                          |
| Non-operating expenses                               |                 |          |                             |
| Interest expense                                     | 1,621           | 2,135    | 15                          |
| Foreign exchange losses                              | 2,080           | 319      | 20                          |
| Other                                                | 877             | 738      | 8                           |
| Total Non-operating expenses                         | 4,579           | 3,193    | 43                          |
| Ordinary income                                      | 56,047          | 46,296   | 529                         |
| Extraordinary income                                 |                 |          |                             |
| Gain on sales of noncurrent assets                   | 209             | 55       | 2                           |
| Gain on sales of investment securities               | 1,691           | 18,849   | 16                          |
| Gain on insurance adjustment                         |                 | 912      |                             |
| Total Extraordinary income                           | 1,900           | 19,817   | 18                          |
| Extraordinary loss                                   |                 |          |                             |
| Loss on disposal of noncurrent assets                | 366             | 568      | 3                           |
| Loss on valuation of investment securities           | 776             | 244      | 7                           |
| Impairment loss                                      |                 | 1,356    |                             |
| Total Extraordinary loss                             | 1,142           | 2,170    | 11                          |
| Income before income taxes                           | 56,805          | 63,943   | 536                         |
| Income taxes-current                                 | 13,738          | 33,157   | 130                         |
| Income taxes-deferred                                | 1,064           | (14,234) | 10                          |
| Income taxes                                         | 14,803          | 18,923   | 140                         |
| Net income                                           | 42,001          | 45,019   | 396                         |
| Net income attributable to non-controlling interests | 4,237           | 4,040    | 40                          |
| Net income attributable to owners of parent          | 37,763          | 40,978   | 356                         |