# Consolidated Financial Report for the fiscal year ended March 31, 2018 (April 1, 2017 — March 31, 2018)

### **Summary of Consolidated Financial Results**

#### 1. Summary of consolidated statements of operations

	Millions of yen			Millions of U.S. dollars
_	FY2017 (A)	FY2016 (B)	Change(%) (A)/(B)	FY2017
Net sales	893,451	837,765	106.6%	8,429
Operating income	55,962	44,709	125.2%	528
Ordinary income	56,047	46,296	121.1%	529
Net income attributable to owners of parent	37,763	40,978	92.2%	356
_	Yen			U.S. dollars
Net income per share	52.87	57.36		0.50

#### 2. Summary of consolidated financial position

	Millions	Millions of yen	
	3/31/2018	3/31/2017	3/31/2018
Total assets	918,859	886,663	8,668
Net assets	366,546	323,863	3,458
Equity ratio (%)	36.0%	32.8%	-

Note: U.S. dollar amounts in this financial report are translated, for convenience only, at the rate of ¥106=U.S.\$1

# 3. Forecast of consolidated earnings for the fiscal year ending March 31, 2019 (April 1, 2018 - March 31, 2019)

	Millions of yen	
	FY2018	
Net sales	900,000	
Operating income	58,500	
Ordinary income	60,000	
Net income attributable to owners of parent	39,500	
	Yen	
	FY2018	
Net income per share	55.30	

## < Cautionary Statements With Respect to Forward-Looking Statements >

Statements made in this financial report with respect to Fuji Electric's future performance are forward-looking statements based on management's assumptions and beliefs in light of the information currently available to it. Accordingly, actual results could differ from those contained in any forward-looking statements. Potential risks and uncertainties include:

- •Sudden changes in general economic conditions in Fuji Electric's markets and changes in its operating environment such as those resulting from changes in trade regulations
- •Exchange rate, particularly between the yen and the U.S. dollar and Asian and European currencies
- •The ability of Fuji Electric and its subsidiaries to develop and introduce products that incorporate new technology in a timely manner and to manufacture them in a cost-effective way
- •The rapid pace of technological innovation, especially in the field of electronics
- Sudden changes in the supply and demand balance in the markets Fuji Electric serves
- Problems involving the intellectual property of Fuji Electric and other companies
- •Stock market conditions in Japan