

**Supplemental Consolidated Financial Materials****1. Financial summary**

|   | Billions of yen |                      |           |        |
|---|-----------------|----------------------|-----------|--------|
|   | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015 | FY2015 |
| Net sales                                   | 555.3           | 820.0                | 536.1     | 813.6  |
| Operating income                            | 10.7            | 45.0                 | 11.5      | 45.0   |
| Ordinary income                             | 11.0            | 43.0                 | 12.5      | 45.6   |
| Net income attributable to owners of parent | 4.9             | 27.0                 | 8.2       | 30.6   |

**2. Number of consolidated subsidiaries**

|                                     | Billions of yen |                      |           |        |
|-------------------------------------|-----------------|----------------------|-----------|--------|
|                                     | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015 | FY2015 |
| Number of consolidated subsidiaries | 69              | 68                   | 69        | 69     |
| Japan                               | 23              | 23                   | 22        | 22     |
| Overseas                            | 46              | 45                   | 47        | 47     |
| Number of equity-method associates  | 5               | 5                    | 5         | 5      |

**3. Net income per share**

|                      | Yen       |                      |           |        |
|----------------------|-----------|----------------------|-----------|--------|
|                      | 3Q FY2016 | FY2016<br>[Forecast] | 3Q FY2015 | FY2015 |
| Net income per share | 6.89      | 37.80                | 11.50     | 42.90  |

**4. Sales exchange rate (Yen)**

|      | Yen       |                      |           |        |
|------|-----------|----------------------|-----------|--------|
|      | 3Q FY2016 | FY2016<br>[Forecast] | 3Q FY2015 | FY2015 |
| US\$ | 106.63    | 104.97               | 121.70    | 120.14 |
| EURO | 118.02    | 116.02               | 134.36    | 132.58 |

**5. Net sales by reporting segment**

|                                 | Billions of yen |                      |              |              |
|---------------------------------|-----------------|----------------------|--------------|--------------|
|                                 | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015    | FY2015       |
| Power and Social Infrastructure | 116.2           | 183.5                | 106.6        | 175.5        |
| Industrial Infrastructure       | 126.5           | 218.0                | 106.7        | 199.4        |
| Power Electronics               | 145.4           | 204.1                | 149.3        | 208.8        |
| Electronic Devices              | 91.5            | 111.6                | 93.9         | 120.2        |
| Food and Beverage Distribution  | 73.8            | 110.2                | 77.1         | 110.0        |
| Others                          | 43.3            | 58.5                 | 46.9         | 62.6         |
| Subtotal                        | 596.6           | 885.9                | 580.5        | 876.5        |
| Elimination                     | (41.3)          | (65.9)               | (44.5)       | (62.9)       |
| <b>Total</b>                    | <b>555.3</b>    | <b>820.0</b>         | <b>536.1</b> | <b>813.6</b> |

Note : Net sales include inter-segment transactions.

**6. Operating income by reporting segment**

|                                 | Billions of yen |                      |             |             |
|---------------------------------|-----------------|----------------------|-------------|-------------|
|                                 | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015   | FY2015      |
| Power and Social Infrastructure | 3.4             | 11.1                 | 2.6         | 9.7         |
| Industrial Infrastructure       | 0.6             | 15.1                 | (4.3)       | 11.2        |
| Power Electronics               | 2.0             | 8.9                  | 4.4         | 9.4         |
| Electronic Devices              | 5.8             | 6.6                  | 7.4         | 9.8         |
| Food and Beverage Distribution  | 1.7             | 7.0                  | 3.9         | 8.0         |
| Others                          | 1.5             | 2.3                  | 1.8         | 2.3         |
| Subtotal                        | 15.0            | 51.0                 | 15.7        | 50.5        |
| Elimination                     | (4.3)           | (6.0)                | (4.2)       | (5.5)       |
| <b>Total</b>                    | <b>10.7</b>     | <b>45.0</b>          | <b>11.5</b> | <b>45.0</b> |

**7. Net overseas sales**

|                         | Billions of yen |                      |              |              |
|-------------------------|-----------------|----------------------|--------------|--------------|
|                         | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015    | FY2015       |
| Asia (except for China) | 75.3            | -                    | 71.4         | 103.9        |
| China                   | 53.2            | -                    | 66.1         | 82.6         |
| Europe                  | 12.4            | -                    | 12.2         | 16.7         |
| America                 | 10.2            | -                    | 9.5          | 12.6         |
| <b>Total</b>            | <b>151.1</b>    | <b>-</b>             | <b>159.2</b> | <b>215.8</b> |

## 8. R&D expenditures

|                                 | Billions of yen |                      |             |             |
|---------------------------------|-----------------|----------------------|-------------|-------------|
|                                 | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015   | FY2015      |
| Power and Social Infrastructure | 3.4             | -                    | 3.8         | 5.7         |
| Industrial Infrastructure       | 4.0             | -                    | 4.3         | 6.2         |
| Power Electronics               | 7.0             | -                    | 7.1         | 9.6         |
| Electronic Devices              | 7.7             | -                    | 7.2         | 9.2         |
| Food and Beverage Distribution  | 3.2             | -                    | 3.7         | 5.3         |
| Others                          | 0.0             | -                    | 0.0         | 0.0         |
| <b>Total</b>                    | <b>25.3</b>     | <b>-</b>             | <b>26.1</b> | <b>35.9</b> |
| Ratio to net sales (%)          | 4.6%            | -                    | 4.9%        | 4.4%        |

## 9. Plant and equipment investment (including leases)

|                                 | Billions of yen |                      |             |             |
|---------------------------------|-----------------|----------------------|-------------|-------------|
|                                 | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015   | FY2015      |
| Power and Social Infrastructure | 1.3             | -                    | 1.5         | 2.2         |
| Industrial Infrastructure       | 1.4             | -                    | 1.1         | 2.1         |
| Power Electronics               | 7.6             | -                    | 4.5         | 8.1         |
| Electronic Devices              | 6.8             | -                    | 6.1         | 7.4         |
| Food and Beverage Distribution  | 2.9             | -                    | 1.5         | 2.0         |
| Others                          | 0.6             | -                    | 5.0         | 5.9         |
| <b>Total</b>                    | <b>20.6</b>     | <b>-</b>             | <b>19.6</b> | <b>27.7</b> |
| (Leases)                        | 7.8             | -                    | 6.7         | 9.2         |

Note: Leases are included in total plant and equipment investment.

## 10. Depreciation, Leases paid

|                                 | Billions of yen |                      |             |             |
|---------------------------------|-----------------|----------------------|-------------|-------------|
|                                 | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015   | FY2015      |
| Power and Social Infrastructure | 1.4             | -                    | 1.3         | 1.8         |
| Industrial Infrastructure       | 1.7             | -                    | 1.5         | 2.1         |
| Power Electronics               | 4.3             | -                    | 4.4         | 5.7         |
| Electronic Devices              | 9.6             | -                    | 10.8        | 14.1        |
| Food and Beverage Distribution  | 1.6             | -                    | 1.7         | 2.3         |
| Others                          | 0.9             | -                    | 1.0         | 1.4         |
| <b>Total</b>                    | <b>19.4</b>     | <b>-</b>             | <b>20.6</b> | <b>27.3</b> |
| (Leases)                        | 0.8             | -                    | 0.9         | 1.2         |

## 11. Number of employees

|                                 | Billions of yen |                      |               |               |
|---------------------------------|-----------------|----------------------|---------------|---------------|
|                                 | 3Q FY2016       | FY2016<br>[Forecast] | 3Q FY2015     | FY2015        |
| Power and Social Infrastructure | 2,554           | -                    | 2,486         | 2,478         |
| Industrial Infrastructure       | 5,268           | -                    | 5,385         | 5,348         |
| Power Electronics               | 7,830           | -                    | 7,848         | 7,795         |
| Electronic Devices              | 6,341           | -                    | 6,565         | 6,481         |
| Food and Beverage Distribution  | 2,587           | -                    | 2,330         | 2,369         |
| Others                          | 2,020           | -                    | 2,036         | 2,037         |
| <b>Total</b>                    | <b>26,600</b>   | <b>-</b>             | <b>26,650</b> | <b>26,508</b> |
| Japan                           | 17,817          | -                    | 17,725        | 17,635        |
| Overseas                        | 8,783           | -                    | 8,925         | 8,873         |