

## Consolidated Segment Information

### **Information on net sales, and profit or loss by each reporting segment**

As of April 1, 2016, reflecting change of organization structure, the reporting segments were reclassified in Industrial Infrastructure, Power Electronics, Electronic Devices and Food and Beverage Distribution.

The reporting segment information for the fiscal year ended March 31, 2016 has been reclassified to reflect this change.

#### **FY2016**

	Millions of yen								
	Power and Social Infrastructure	Industrial Infrastructure	Power Electronics	Electronic Devices	Food and Beverage Distribution	Others	Total	Adjustments	Consolidated
<b>Net Sales</b>									
Sales to third parties	193,159	206,238	182,142	115,306	109,246	31,672	837,765	-	837,765
Inter-segment sales and transfers	1,636	2,878	23,712	3,155	311	27,427	59,121	(59,121)	-
<b>Total sales</b>	<b>194,795</b>	<b>209,117</b>	<b>205,855</b>	<b>118,462</b>	<b>109,557</b>	<b>59,099</b>	<b>896,887</b>	<b>(59,121)</b>	<b>837,765</b>
<b>Segment profits (losses)</b>	<b>11,923</b>	<b>14,572</b>	<b>8,640</b>	<b>8,030</b>	<b>6,029</b>	<b>2,064</b>	<b>51,260</b>	<b>(6,551)</b>	<b>44,709</b>

#### **FY2015**

	Millions of yen								
	Power and Social Infrastructure	Industrial Infrastructure	Power Electronics	Electronic Devices	Food and Beverage Distribution	Others	Total	Adjustments	Consolidated
<b>Net Sales</b>									
Sales to third parties	174,007	197,239	180,716	117,247	109,751	34,587	813,550	-	813,550
Inter-segment sales and transfers	1,480	2,142	28,057	2,944	283	27,999	62,907	(62,907)	-
<b>Total sales</b>	<b>175,488</b>	<b>199,381</b>	<b>208,774</b>	<b>120,191</b>	<b>110,034</b>	<b>62,586</b>	<b>876,457</b>	<b>(62,907)</b>	<b>813,550</b>
<b>Segment profits (losses)</b>	<b>9,736</b>	<b>11,172</b>	<b>9,431</b>	<b>9,779</b>	<b>8,027</b>	<b>2,335</b>	<b>50,481</b>	<b>(5,475)</b>	<b>45,006</b>

#### **FY2016**

	Millions of U.S. dollars								
	Power and Social Infrastructure	Industrial Infrastructure	Power Electronics	Electronic Devices	Food and Beverage Distribution	Others	Total	Adjustments	Consolidated
<b>Net Sales</b>									
Sales to third parties	1,725	1,841	1,626	1,030	975	283	7,480	-	7,480
Inter-segment sales and transfers	15	26	212	28	3	245	528	(528)	-
<b>Total sales</b>	<b>1,739</b>	<b>1,867</b>	<b>1,838</b>	<b>1,058</b>	<b>978</b>	<b>528</b>	<b>8,008</b>	<b>(528)</b>	<b>7,480</b>
<b>Segment profits (losses)</b>	<b>106</b>	<b>130</b>	<b>77</b>	<b>72</b>	<b>54</b>	<b>18</b>	<b>458</b>	<b>(58)</b>	<b>399</b>