## Supplemental Consolidated Financial Materials

## 1. Financial summary

|  | Billions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | $\begin{gathered} \hline \text { 1H FY2013 } \\ \text { [Forecast] } \end{gathered}$ |
| Net sales | 146.7 | 333.8 | 151.7 | 320.0 |
| Operating income | -3.0 | -5.4 | 0.5 | 2.0 |
| Ordinary income | -3.9 | -7.9 | 1.0 | 1.5 |
| Net income | -3.4 | -7.6 | 0.1 | 0.0 |

2. Number of consolidated subsidiaries

|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | $\begin{gathered} \hline \text { 1H FY2013 } \\ \text { [Forecast] } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Number of consolidated subsidiaries | 47 | 48 | 48 | 48 |
| Japan | 25 | 26 | 24 | 24 |
| Overseas | 22 | 22 | 24 | 24 |
| Number of equity-method associates | 5 | 5 | 5 | 5 |

3. Net income per share

|  | Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | 1H FY2013 <br> [Forecast] |
| Net income per share | -4.70 | -10.70 | 0.10 | 0.00 |

4. Sales exchange rate (Yen)

|  | Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | $\begin{aligned} & \text { 1H FY2013 } \\ & \text { [Forecast] } \end{aligned}$ |
| US\$ | 80.20 | 79.41 | 98.76 | 94.38 |
| EURO | 102.91 | 100.64 | 128.95 | 121.97 |

5. Net sales by reporting segment

|  | Billions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | $\begin{gathered} \text { 1H FY2013 } \\ \text { [Forecast] } \\ \hline \end{gathered}$ |
| Power and Social Infrastructure | 18.7 | 69.4 | 24.2 | 57.3 |
| Industrial Infrastructure | 35.1 | 80.0 | 28.8 | 71.5 |
| Power Electronics | 32.5 | 66.3 | 34.9 | 74.8 |
| Electronic Devices | 25.9 | 51.5 | 28.7 | 52.9 |
| Food and Beverage Distribution | 28.8 | 56.7 | 31.9 | 59.5 |
| Others | 15.0 | 29.8 | 14.2 | 27.6 |
| Subtotal | 156.1 | 353.8 | 162.8 | 343.6 |
| Elimination | -9.4 | -20.0 | -11.1 | -23.6 |
| Total | 146.7 | 333.8 | 151.7 | 320.0 |

Note : Net sales include inter-segment transactions.
6. Operating income by reporting segment

|  | Billions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | $\begin{gathered} \hline \text { 1H FY2013 } \\ \text { [Forecast] } \end{gathered}$ |
| Power and Social Infrastructure | -0.2 | -0.7 | -0.7 | 0.0 |
| Industrial Infrastructure | -1.0 | -0.8 | -1.7 | -1.8 |
| Power Electronics | -0.6 | -2.0 | 0.1 | 0.5 |
| Electronic Devices | -1.6 | -2.9 | 0.5 | 1.1 |
| Food and Beverage Distribution | 1.1 | 2.4 | 3.2 | 4.5 |
| Others | 0.4 | 1.0 | 0.4 | 0.7 |
| Subtotal | -1.8 | -2.9 | 1.9 | 4.9 |
| Elimination | -1.2 | -2.4 | -1.4 | -2.9 |
| Total | -3.0 | -5.4 | 0.5 | 2.0 |

7. Net overseas sales

|  | Billions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | 1H FY2013 <br> [Forecast] |
| Asia (except for China) | 22.8 | 44.8 | 15.8 | - |
| China | 10.9 | 22.0 | 15.0 | - |
| Europe | 3.3 | 6.2 | 3.9 | - |
| America | 3.2 | 6.0 | 3.7 | - |
| Total | 40.2 | 79.1 | 38.4 | - |

## 8. R\&D expenditures

|  | Billions of yen |  |
| :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 |
| Power and Social Infrastructure | 1.3 | 3.0 |
| Industrial Infrastructure | 0.8 | 2.1 |
| Power Electronics | 1.7 | 3.6 |
| Electronic Devices | 2.6 | 5.1 |
| Food and Beverage Distribution | 0.7 | 1.4 |
| Others | 0.0 | 0.0 |
| Total | 7.1 | 15.2 |
| Ratio to net sales (\%) | 4.9\% | 4.6\% |

## 9. Plant and equipment investment (including leases)

|  | Billions of yen |  |
| :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 |
| Power and Social Infrastructure | 0.2 | 0.6 |
| Industrial Infrastructure | 0.4 | 0.9 |
| Power Electronics | 0.7 | 1.4 |
| Electronic Devices | 4.0 | 5.3 |
| Food and Beverage Distribution | 0.4 | 0.9 |
| Others | 0.3 | 0.7 |
| Total | 5.9 | 9.8 |
| (Leases) | (1.2) | (2.8) |

Note: Leases are included in total plant and equipment investment.

## 10. Depreciation, Leases paid

|  | Billions of yen |  |
| :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 |
| Power and Social Infrastructure | 0.7 | 1.4 |
| Industrial Infrastructure | 0.4 | 0.8 |
| Power Electronics | 1.0 | 2.0 |
| Electronic Devices | 5.0 | 9.7 |
| Food and Beverage Distribution | 0.7 | 1.4 |
| Others | 0.3 | 0.7 |
| Total | 8.2 | 15.9 |
| (Leases) | (1.4) | (2.6) |

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

| 11. Number of employees |  |  |
| :---: | :---: | :---: |
|  | 1Q FY2012 | 1H FY2012 |
| Power and Social Infrastructure | 4,313 | 4,340 |
| Industrial Infrastructure | 3,089 | 3,079 |
| Power Electronics | 5,729 | 5,618 |
| Electronic Devices | 6,687 | 6,868 |
| Food and Beverage Distribution | 2,015 | 2,014 |
| Others | 3,699 | 3,576 |
| Total | 25,532 | 25,495 |
| Japan | 18,502 | 18,716 |
| Overseas | 7,030 | 6,779 |

12. $R \& D$ expenditures

|  | Billions of yen |  |
| :---: | :---: | :---: |
|  | 1Q FY2013 | $\begin{aligned} & \text { 1H FY2013 } \\ & \text { [Forecast] } \end{aligned}$ |
| Power and Social Infrastructure | 0.9 | 2.2 |
| Industrial Infrastructure | 1.1 | 2.7 |
| Power Electronics | 1.6 | 3.7 |
| Electronic Devices | 2.2 | 4.6 |
| Food and Beverage Distribution | 0.9 | 2.1 |
| Others | 0.0 | 0.0 |
| Total | 6.6 | 15.2 |
| Ratio to net sales (\%) | 4.3\% | 4.8\% |

13. Plant and equipment investment (including leases)

|  | Billions of yen |  |
| :---: | :---: | :---: |
|  | 1Q FY2013 | $\begin{gathered} \hline \text { 1H FY2013 } \\ \text { [Forecast] } \end{gathered}$ |
| Power and Social Infrastructure | 0.3 | 0.7 |
| Industrial Infrastructure | 0.5 | 1.1 |
| Power Electronics | 1.8 | 5.4 |
| Electronic Devices | 3.3 | 7.6 |
| Food and Beverage Distribution | 0.2 | 1.2 |
| Others | 0.1 | 0.5 |
| Total | 6.3 | 16.5 |
| (Leases) | (2.5) | (6.9) |

Note: Leases are included in total plant and equipment investment.
14. Depreciation, Leases paid

|  | Billions of yen |  |
| :---: | :---: | :---: |
|  | 1Q FY2013 | $\begin{gathered} \hline \text { 1H FY2013 } \\ \text { [Forecast] } \\ \hline \end{gathered}$ |
| Power and Social Infrastructure | 0.4 | 0.9 |
| Industrial Infrastructure | 0.5 | 1.1 |
| Power Electronics | 1.0 | 2.1 |
| Electronic Devices | 4.1 | 8.0 |
| Food and Beverage Distribution | 0.6 | 1.2 |
| Others | 0.4 | 0.7 |
| Total | 7.1 | 14.1 |
| (Leases) | (0.5) | (0.9) |

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 15. Number of employees

|  | 1Q FY2013 |  | [Forecast] |
| :--- | ---: | ---: | ---: |
| Power and Social Infrastructure | 2,530 | 2,551 |  |
| Industrial Infrastructure | 5,154 | 5,164 |  |
| Power Electronics | 6,082 | 6,262 |  |
| Electronic Devices | 6,703 | 6,802 |  |
| Food and Beverage Distribution | 2,356 | 2,565 |  |
| Others | 2,691 | 2,619 |  |
| Total | 25,516 | 25,963 |  |
| Japan | 18,336 | 18,280 |  |
|  |  | 7,683 |  |

