## **Supplemental Consolidated Financial Materials**

### 1. Financial summary

		Billions of yen			
	3Q FY2012	FY2012	3Q FY2013	FY2013 [Forecast]	
Net sales	500.8	745.8	502.6	755.0	
Operating income	-4.2	22.0	5.9	30.0	
Ordinary income	-4.6	25.7	6.6	30.0	
Net income	-3.4	26.4	2.3	16.0	

### 2. Number of consolidated subsidiaries

	3Q FY2012	FY2012	3Q FY2013	[Forecast]
Number of consolidated subsidiaries	47	47	47	47
Japan	25	25	24	24
Overseas	22	22	23	23
Number of equity-method associates	5	5	5	5

#### 3. Net income per share

		Y en		
	3Q FY2012	FY2012	3Q FY2013	FY2013 [Forecast]
Net income per share	-4.83	36.90	3.28	22.39

#### 4. Sales exchange rate (Yen)

v sures enchange ruce (ren)		Ye	en	
	3Q FY2012	FY2012	3Q FY2013	FY2013 [Forecast]
US\$	80.00	83.10	99.39	99.54
EURO	102.17	107.14	132.23	132.92

### 5. Net sales by reporting segment

	Billions of yen			
	3Q FY2012	FY2012	3Q FY2013	FY2013 [Forecast]
Power and Social Infrastructure	99.4	156.9	87.3	147.1
Industrial Infrastructure	122.7	198.7	108.7	194.0
Power Electronics	103.5	148.4	118.6	166.5
Electronic Devices	80.2	113.6	93.5	121.7
Food and Beverage Distribution	80.5	112.1	87.5	118.4
Others	45.4	60.6	44.0	56.9
Subtotal	531.7	790.2	539.6	804.4
Elimination	-30.9	-44.5	-37.0	-49.4
Total	500.8	745.8	502.6	755.0

Note: Net sales include inter-segment transactions.

## 6. Operating income by reporting segment

	Billions of yen			
	3Q FY2012	FY2012	3Q FY2013	FY2013 [Forecast]
Power and Social Infrastructure	-0.3	8.4	-0.9	8.0
Industrial Infrastructure	0.4	11.0	-1.3	9.7
Power Electronics	-1.9	1.2	1.7	4.8
Electronic Devices	-3.8	-1.4	4.0	5.5
Food and Beverage Distribution	3.7	6.4	5.2	7.0
Others	1.4	1.6	1.6	1.5
Subtotal	-0.5	27.3	10.2	36.6
Elimination	-3.7	-5.3	-4.3	-6.6
Total	-4.2	22.0	5.9	30.0

#### 7. Net overseas sales

	Billions of yen			
	3Q FY2012	FY2012	3Q FY2013	FY2013 [Forecast]
Asia (except for China)	66.8	95.8	55.0	-
China	37.9	54.6	51.8	-
Europe	10.1	14.4	13.7	-
America	9.5	13.8	10.6	-
Total	124.3	178.5	131.1	-
				-

### 8. R&D expenditures

	Billions of yen		
	3Q FY2012	FY2012	
Power and Social Infrastructure	4.5	6.8	
Industrial Infrastructure	3.2	4.1	
Power Electronics	5.3	6.7	
Electronic Devices	7.7	9.6	
Food and Beverage Distribution	2.2	3.8	
Others	0.1	0.1	
Total	22.9	31.2	
Ratio to net sales (%)	4.6%	4.2%	

## 9. Plant and equipment investment (including leases)

	Billions of yen		
	3Q FY2012	FY2012	
Power and Social Infrastructure	1.3	2.2	
Industrial Infrastructure	1.3	2.1	
Power Electronics	2.6	7.1	
Electronic Devices	6.5	17.2	
Food and Beverage Distribution	1.3	2.2	
Others	0.9	1.0	
Total	13.9	31.8	
(Leases)	(5.1)	(16.5)	

Note: Leases are included in total plant and equipment investment.

### 10. Depreciation, Leases paid

	Billions of yen		
	3Q FY2012	FY2012	
Power and Social Infrastructure	2.1	2.6	
Industrial Infrastructure	1.2	1.6	
Power Electronics	3.1	4.1	
Electronic Devices	15.0	20.2	
Food and Beverage Distribution	2.0	2.7	
Others	1.1	1.5	
Total	24.4	32.7	
(Leases)	(3.5)	(4.2)	

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

### 11. Number of employees

	3Q FY2012	FY2012
Power and Social Infrastructure	4,326	4,277
Industrial Infrastructure	3,017	2,897
Power Electronics	5,543	5,524
Electronic Devices	6,749	6,689
Food and Beverage Distribution	1,952	1,985
Others	3,612	3,584
Total	25,199	24,956
Japan	18,487	18,271
Overseas	6,712	6,685

### 12. R&D expenditures

	Billions of yen		
	3Q FY2013	FY2013 [Forecast]	
Power and Social Infrastructure	3.2	4.5	
Industrial Infrastructure	4.3	6.1	
Power Electronics	5.4	7.5	
Electronic Devices	7.1	9.6	
Food and Beverage Distribution	3.4	4.8	
Others	0.0	0.0	
Total	23.5	32.5	
Ratio to net sales (%)	4.7%	4.3%	

## 13. Plant and equipment investment (including leases)

	Billions of yen	
_	3Q FY2013	FY2013 [Forecast]
Power and Social Infrastructure	0.7	2.0
Industrial Infrastructure	1.1	2.1
Power Electronics	5.7	9.1
Electronic Devices	7.5	12.9
Food and Beverage Distribution	1.8	2.8
Others	0.4	0.7
Total	17.2	29.6
(Leases)	(7.3)	(13.3)

Note: Leases are included in total plant and equipment investment.

### 14. Depreciation, Leases paid

	Billions of yen	
	3Q FY2013	FY2013 [Forecast]
Power and Social Infrastructure	1.4	1.9
Industrial Infrastructure	1.7	2.3
Power Electronics	3.2	4.4
Electronic Devices	13.0	17.7
Food and Beverage Distribution	1.8	2.3
Others	1.0	1.3
Total	22.0	29.9
(Leases)	(1.4)	(1.8)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

# 15. Number of employees

5. Indiffice of employees		
• •	3Q FY2013	FY2013 [Forecast]
Power and Social Infrastructure	2,514	2,516
Industrial Infrastructure	5,146	5,145
Power Electronics	6,217	6,420
Electronic Devices	6,587	6,723
Food and Beverage Distribution	2,403	2,407
Others	2,452	2,442
Total	25,319	25,653
Japan	18,121	18,102
Overseas	7.198	7.551