

Supplemental Consolidated Financial Materials

1. Financial summary

	Billions of yen			
	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
Net sales	460.6	703.5	500.8	750.0
Operating income	-5.1	19.3	-4.2	23.0
Ordinary income	-8.9	18.6	-4.6	22.0
Net income	-6.0	11.8	-3.4	13.0

2. Number of consolidated subsidiaries

	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
Number of consolidated subsidiaries	47	47	47	47
Japan	25	25	25	25
Overseas	22	22	22	22
Number of equity-method associates	4	4	5	5

3. Net income per share

	Yen			
	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
Net income per share	-8.33	16.52	-4.83	18.19

4. Sales exchange rate (Yen)

	Yen			
	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
US\$	79.01	79.08	80.00	81.25
EURO	110.64	108.98	102.17	105.38

5. Net sales by reporting segment

	Billions of yen			
	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
Power & Social Infrastructure	82.0	156.6	120.9	197.6
Industrial Infrastructure	68.0	110.5	76.5	120.9
Power Electronics	105.6	150.8	98.9	145.8
Electronic Devices	84.2	112.2	80.2	112.4
Food & Beverage Distribution	81.8	115.5	80.5	111.1
Others	77.0	112.6	80.2	116.2
Subtotal	498.7	758.2	537.2	804.1
Elimination	-38.2	-54.7	-36.4	-54.1
Total	460.6	703.5	500.8	750.0

Note : Net sales include inter-segment transactions.

6. Operating income by reporting segment

	Billions of yen			
	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
Power & Social Infrastructure	-0.2	12.0	-0.6	11.2
Industrial Infrastructure	-0.8	4.4	-0.5	5.7
Power Electronics	1.2	3.8	-0.9	3.1
Electronic Devices	-0.5	-0.2	-3.8	0.5
Food & Beverage Distribution	-1.3	2.3	3.7	5.8
Others	0.5	2.6	1.5	2.8
Subtotal	-1.2	24.9	-0.5	29.0
Elimination	-3.9	-5.6	-3.7	-6.0
Total	-5.1	19.3	-4.2	23.0

7. Net overseas sales

	Billions of yen			
	3Q FY2011	FY2011	3Q FY2012	FY2012 [Forecast]
Asia (except for China)	66.9	97.6	66.8	-
China	40.4	54.8	37.9	-
Europe	10.5	14.5	10.1	-
America	6.9	11.6	9.5	-
Total	124.7	178.4	124.3	-

8. R&D expenditures

	Billions of yen	
	3Q FY2011	FY2011
Energy	1.9	2.9
Industrial Systems	2.5	3.5
Social Systems	2.8	4.5
Power Electronics	3.9	5.3
Electronic Devices	8.2	11.0
ED&C Components	2.2	3.0
Vending Machines	1.5	1.9
Others	0.0	0.0
Total	23.0	32.2
Ratio to net sales (%)	5.0%	4.6%

9. Plant and equipment investment (including leases)

	Billions of yen	
	3Q FY2011	FY2011
Energy	0.6	1.1
Industrial Systems	0.8	1.1
Social Systems	0.3	1.0
Power Electronics	0.8	1.7
Electronic Devices	6.9	13.4
ED&C Components	1.8	2.6
Vending Machines	1.5	2.2
Others	1.5	2.0
Total	14.1	25.0
(Leases)	(6.8)	(10.7)

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen	
	3Q FY2011	FY2011
Energy	1.4	1.8
Industrial Systems	1.0	1.3
Social Systems	0.9	1.2
Power Electronics	1.6	2.2
Electronic Devices	16.9	22.8
ED&C Components	1.7	2.3
Vending Machines	2.1	2.7
Others	1.0	1.4
Total	26.5	35.8
(Leases)	(6.8)	(8.4)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

11. Number of employees

	3Q FY2011	FY2011
Energy	1,551	1,141
Industrial Systems	2,269	2,172
Social Systems	3,801	4,374
Power Electronics	3,065	2,934
Electronic Devices	6,821	6,688
ED&C Components	2,738	2,711
Vending Machines	1,615	1,598
Others	3,377	3,355
Total	25,237	24,973
Japan	18,026	17,933
Overseas	7,211	7,040

12. R&D expenditures

	Billions of yen	
	3Q FY2012	FY2012 [Forecast]
Power & Social Infrastructure	4.5	-
Industrial Infrastructure	3.2	-
Power Electronics	5.3	-
Electronic Devices	7.7	-
Food & Beverage Distribution	2.2	-
Others	0.1	-
Total	22.9	-
Ratio to net sales (%)	4.6%	-

13. Plant and equipment investment (including leases)

	Billions of yen	
	3Q FY2012	FY2012 [Forecast]
Power & Social Infrastructure	1.3	-
Industrial Infrastructure	1.3	-
Power Electronics	2.6	-
Electronic Devices	6.5	-
Food & Beverage Distribution	1.3	-
Others	0.9	-
Total	13.9	-
(Leases)	(5.1)	(-)

Note: Leases are included in total plant and equipment investment.

14. Depreciation, Leases paid

	Billions of yen	
	3Q FY2012	FY2012 [Forecast]
Power & Social Infrastructure	2.1	-
Industrial Infrastructure	1.2	-
Power Electronics	3.1	-
Electronic Devices	15.0	-
Food & Beverage Distribution	2.0	-
Others	1.1	-
Total	24.4	-
(Leases)	(3.5)	(-)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

15. Number of employees

	3Q FY2012	FY2012 [Forecast]
Power & Social Infrastructure	4,326	-
Industrial Infrastructure	3,017	-
Power Electronics	5,543	-
Electronic Devices	6,749	-
Food & Beverage Distribution	1,952	-
Others	3,612	-
Total	25,199	-
Japan	18,487	-
Overseas	6,712	-