

# **Consolidated Segment Information (3Q FY2012)**

For the third quarter of FY2012 (April 1, 2012 — December 31, 2012)

Information on net sales, and profit or loss by each reporting segment

3Q FY2011

	Millions of yen								
	Power & Social Infrastructure	Industrial Infrastructure	Power Electronics	Electronic Devices	Food & Beverage Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	80,603	65,149	100,077	82,382	81,778	50,577	460,568	-	460,568
Inter-segment sales and transfers	1,394	2,887	5,518	1,848	65	26,454	38,169	-38,169	-
Total sales	81,997	68,037	105,595	84,230	81,843	77,032	498,738	-38,169	460,568
Segment profits (losses)	-243	-823	1,194	-531	-1,252	495	-1,161	-3,933	-5,094

3Q FY2012

	Millions of yen								
	Power & Social Infrastructure	Industrial Infrastructure	Power Electronics	Electronic Devices	Food & Beverage Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	119,915	74,145	94,587	78,113	80,442	53,622	500,826	-	500,826
Inter-segment sales and transfers	978	2,363	4,325	2,039	95	26,618	36,421	-36,421	-
Total sales	120,893	76,509	98,912	80,152	80,538	80,241	537,247	-36,421	500,826
Segment profits (losses)	-573	-508	-884	-3,847	3,745	1,533	-534	-3,652	-4,187

3Q FY2012

	Millions of U.S. dollars								
	Power & Social Infrastructure	Industrial Infrastructure	Power Electronics	Electronic Devices	Food & Beverage Distribution	Others	Total	Adjustments	Consolidated
Net Sales									
Sales to third parties	1,378	852	1,087	898	925	616	5,757	-	5,757
Inter-segment sales and transfers	11	27	50	23	1	306	419	-419	-
Total sales	1,390	879	1,137	921	926	922	6,175	-419	5,757
Segment profits (losses)	-7	-6	-10	-44	43	18	-6	-42	-48