

**Supplemental Consolidated Financial Materials****1. Financial summary**

	Billions of yen					
	FY2010		FY2011		FY2012 [Forecast]	
	change(%)		change(%)		change(%)	
Net sales	689.1	99.7%	703.5	102.1	750.0	106.6
Operating income	11.9	1289.7%	19.3	161.6	23.0	119.5
Ordinary income	7.2	-	18.6	256.8	22.0	118.6
Net income	15.1	223.5%	11.8	78.1	13.0	110.2

**2. Number of consolidated subsidiaries**

	FY2010	FY2011	FY2012 [Forecast]
Number of consolidated subsidiaries	49	47	48
Japan	27	25	26
Overseas	22	22	22
Number of equity-method associates	4	4	5

**3. Net income per share**

	Yen		
	FY2010	FY2011	FY2012 [Forecast]
Net income per share	21.14	16.52	18.19

**4. Sales exchange rate (Yen)**

	Yen		
	FY2010	FY2011	FY2012 [Forecast]
US\$	85.72	79.08	80.00
EURO	113.12	108.98	105.00

**5. Net sales by reporting segment**

	Billions of yen			
	FY2010		FY2011	
	change(%)		change(%)	
Energy	49.5	-	67.1	135.6
Industrial Systems	81.6	-	82.0	100.5
Social Systems	134.2	-	139.7	104.1
Power Electronics	88.1	-	93.0	105.6
Electronic Devices	125.9	-	110.9	88.1
ED&C Components	65.5	-	69.9	106.8
Vending Machines	85.8	-	83.0	96.7
Others	115.9	-	112.6	97.1
Subtotal	746.4	-	758.2	101.6
Elimination	-57.4	-	-54.7	-
<b>Total</b>	<b>689.1</b>	<b>99.7</b>	<b>703.5</b>	<b>102.1</b>

Note : Net sales include inter-segment transactions.

	Billions of yen					
	FY2010		FY2011		FY2012 [Forecast]	
	change(%)		change(%)		change(%)	
Power & Social Infrastructure	-	-	156.6	-	193.1	123.3
Industrial Infrastructure	-	-	108.3	-	111.0	102.5
Power Electronics	-	-	150.6	-	158.7	105.4
Electronic Devices	-	-	110.9	-	127.6	115.1
Food & Beverage Distribution	-	-	115.5	-	105.4	91.3
Others	-	-	112.6	-	113.2	100.6
Subtotal	-	-	754.4	-	809.0	107.2
Elimination	-	-	-50.9	-	-59.0	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>703.5</b>	<b>102.1</b>	<b>750.0</b>	<b>106.6</b>

Note : Net sales include inter-segment transactions.

**6. Operating income by reporting segment**

	Billions of yen			
	FY2010		FY2011	
	change(%)		change(%)	
Energy	5.6	-	10.8	195.0
Industrial Systems	1.6	-	3.3	212.7
Social Systems	2.8	-	4.0	146.5
Power Electronics	2.2	-	-1.0	-
Electronic Devices	-2.0	-	-0.2	-
ED&C Components	2.9	-	3.4	117.6
Vending Machines	0.4	-	1.8	456.0
Others	2.1	-	2.6	128.6
Subtotal	15.4	-	24.9	161.9
Elimination	-3.4	-	-5.6	-
<b>Total</b>	<b>11.9</b>	<b>1,289.7</b>	<b>19.3</b>	<b>161.6</b>

	Billions of yen					
	FY2010		FY2011		FY2012 [Forecast]	
	change(%)		change(%)		change(%)	
Power & Social Infrastructure	-	-	12.0	-	9.5	79.1
Industrial Infrastructure	-	-	5.6	-	5.5	98.3
Power Electronics	-	-	2.6	-	5.9	229.5
Electronic Devices	-	-	-0.2	-	4.0	-
Food & Beverage Distribution	-	-	2.3	-	3.5	154.7
Others	-	-	2.6	-	2.0	75.8
Subtotal	-	-	24.9	-	30.4	122.3
Elimination	-	-	-5.6	-	-7.4	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>19.3</b>	<b>161.6</b>	<b>23.0</b>	<b>119.5</b>

**7. Net overseas sales**

	Billions of yen					
	FY2010		FY2011		FY2011	
	change(%)		change(%)		change(%)	
Asia (except for China), Other	100.9	-	97.6	96.7	101.0	103.5
China	49.0	-	54.8	111.7	68.0	124.1
Europe	15.1	-	14.5	95.6	17.7	122.4
America	13.2	-	11.6	88.0	16.6	143.4
<b>Total</b>	<b>178.2</b>	<b>100.3</b>	<b>178.4</b>	<b>100.1</b>	<b>203.3</b>	<b>113.9</b>

## 8. R&D expenditures

	Billions of yen
	FY2010
Energy Solutions	4.8
Environment Solutions	10.4
Semiconductors	7.0
ED&C Components	2.5
Vending Machines	3.3
Magnetic Disks	4.5
Others	0.0
Corporate (basic research)	0.0
<b>Total</b>	<b>32.6</b>
Ratio to net sales (%)	4.7%

## 9. Plant and equipment investment (including leases)

	Billions of yen
	FY2010
Energy Solutions	1.1
Environment Solutions	2.8
Semiconductors	8.9
ED&C Components	1.5
Vending Machines	4.0
Magnetic Disks	8.1
Others	0.4
Corporate	0.4
<b>Total</b>	<b>27.2</b>
(Leases)	(10.5)

Note: Leases are included in total plant and equipment investment.

## 10. Depreciation, Leases paid

	Billions of yen
	FY2010
Energy Solutions	3.6
Environment Solutions	4.4
Semiconductors	12.9
ED&C Components	2.5
Vending Machines	2.8
Magnetic Disks	13.9
Others	0.9
Corporate	0.5
<b>Total</b>	<b>41.5</b>
(Leases)	(15.8)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 11. Number of employees

	FY2010
Energy Solutions	2,347
Environment Solutions	8,197
Semiconductors	5,158
ED&C Components	2,626
Vending Machines	1,903
Magnetic Disks	1,539
Others	1,973
Corporate	819
<b>Total</b>	<b>24,562</b>
Japan	18,002
Overseas	6,560

## 12. R&D expenditures

	Billions of yen
	<b>FY2011</b>
Energy	2.9
Industrial Systems	3.5
Social Systems	4.5
Power Electronics	5.3
Electronic Devices	11.0
ED&C Components	3.0
Vending Machines	1.9
Others	0.0
<b>Total</b>	<b>32.2</b>
Ratio to net sales (%)	4.6%

## 13. Plant and equipment investment (including leases)

	Billions of yen
	<b>FY2011</b>
Energy	1.1
Industrial Systems	1.1
Social Systems	1.0
Power Electronics	1.7
Electronic Devices	13.4
ED&C Components	2.6
Vending Machines	2.2
Others	2.0
<b>Total</b>	<b>25.0</b>
(Leases)	(10.7)

Note: Leases are included in total plant and equipment investment.

## 14. Depreciation, Leases paid

	Billions of yen
	<b>FY2011</b>
Energy	1.8
Industrial Systems	1.3
Social Systems	1.2
Power Electronics	2.2
Electronic Devices	22.8
ED&C Components	2.3
Vending Machines	2.7
Others	1.4
<b>Total</b>	<b>35.8</b>
(Leases)	(8.4)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 15. Number of employees

	<b>FY2011</b>
Energy	1,141
Industrial Systems	2,172
Social Systems	4,374
Power Electronics	2,934
Electronic Devices	6,688
ED&C Components	2,711
Vending Machines	1,598
Others	3,355
<b>Total</b>	<b>24,973</b>
Japan	17,933
Overseas	7,040

## 16. R&D expenditures

	Billions of yen
	FY2012
	[Forecast]
Power & Social Infrastructure	6.4
Industrial Infrastructure	4.4
Power Electronics	7.7
Electronic Devices	10.8
Food & Beverage Distribution	3.0
Others	0.0
<b>Total</b>	<b>32.3</b>
Ratio to net sales (%)	4.3%

## 17. Plant and equipment investment (including leases)

	Billions of yen
	FY2012
	[Forecast]
Power & Social Infrastructure	2.3
Industrial Infrastructure	4.1
Power Electronics	8.9
Electronic Devices	15.3
Food & Beverage Distribution	1.7
Others	1.4
<b>Total</b>	<b>33.7</b>
(Leases)	(14.4)

Note: Leases are included in total plant and equipment investment.

## 18. Depreciation, Leases paid

	Billions of yen
	FY2012
	[Forecast]
Power & Social Infrastructure	3.1
Industrial Infrastructure	2.1
Power Electronics	4.5
Electronic Devices	20.4
Food & Beverage Distribution	2.7
Others	1.4
<b>Total</b>	<b>34.2</b>
(Leases)	(4.8)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 19. Number of employees

	FY2012
	[Forecast]
Power & Social Infrastructure	4,704
Industrial Infrastructure	3,117
Power Electronics	5,660
Electronic Devices	7,155
Food & Beverage Distribution	2,020
Others	3,472
<b>Total</b>	<b>26,128</b>
Japan	18,352
Overseas	7,776