## **Consolidated Segment Information (FY2011)**

## Information on net sales, and profit or loss by each reporting segment

FY2011	Millions of yen										
	Energy	Industrial Systems	Social Systems	Power Electronics	Electronic Devices	ED&C Components	Vending Machines	Others	Total	Adjustments	Consolidated
Net Sales											
Sales to third parties	66,962	79,094	136,437	88,488	109,799	65,517	82,629	74,604	703,534	-	703,534
Inter-segment sales and transfers	174	2,919	3,284	4,538	1,074	4,408	321	37,960	54,682	-54,682	-
Total sales	67,137	82,013	139,721	93,026	110,873	69,926	82,951	112,565	758,217	-54,682	703,534
Segment profits (losses)	10,833	3,326	4,045	-962	-207	3,392	1,815	2,638	24,881	-5,628	19,252

FY2010	Millions of yen										
	Energy	Industrial Systems	Social Systems	Power Electronics	Electronic Devices	ED&C Components	Vending Machines	Others	Total	Adjustments	Consolidated
Net Sales											
Sales to third parties	49,182	78,317	130,385	80,439	124,999	61,174	85,200	79,365	689,065	-	689,065
Inter-segment sales and transfers	317	3,253	3,801	7,688	901	4,276	576	36,548	57,363	-57,363	-
Total sales	49,499	81,571	134,187	88,127	125,900	65,451	85,776	115,914	746,428	-57,363	689,065
Segment profits (losses)	5,554	1,564	2,761	2,177	-2,027	2,885	398	2,052	15,366	-3,449	11,917

FY2011	Millions of U.S. dollars										
	Energy	Industrial Systems	Social Systems	Power Electronics	Electronic Devices	ED&C Components	Vending Machines	Others	Total	Adjustments	Consolidated
Net Sales											
Sales to third parties	817	965	1,664	1,079	1,339	799	1,008	910	8,580	-	8,580
transfers	2	36	40	55	13	54	4	463	667	-667	-
Total sales	819	1,000	1,704	1,134	1,352	853	1,012	1,373	9,247	-667	8,580
Segment profits (losses)	132	41	49	-12	-3	41	22	32	303	-69	235