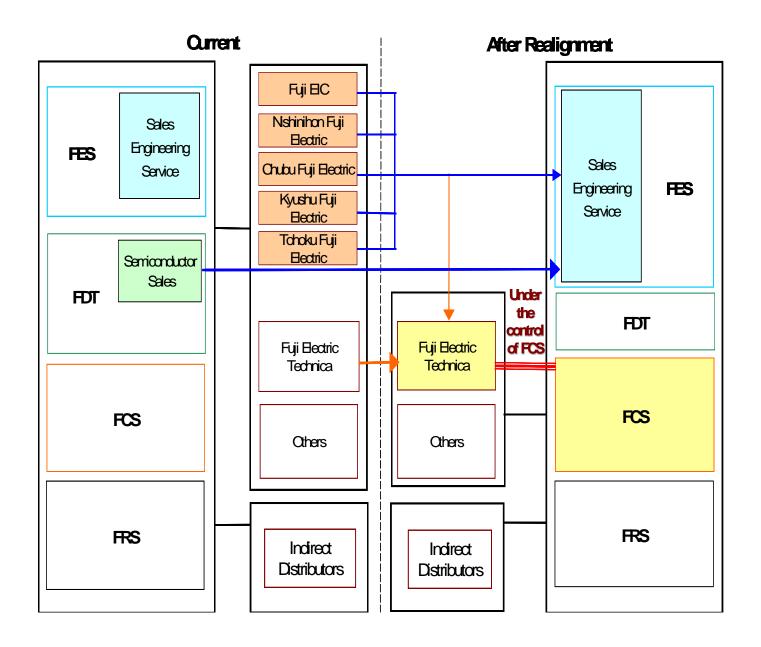
## Realignment Scheme for Sales Organization



FES: Fuji Electric Systems Co., Ltd.

FDT: Fuji Electric Device Technology Co., Ltd. FCS: Fuji Electric FA Components & Systems FRS: Fuji Electric Retail Systems Co., Ltd.