Thousands of

## **Consolidated Financial and Non-Financial Highlights**

## **Financial Highlights**

									Millions of yen	U.S. dollars*1
Fiscal year	2016	2017	2018	2019	2020	2021*9	2022	2023	2024*10	2024
Operating Results										
Net sales	837,765	893,451	914,915	900,604	875,927	910,226	1,009,447	1,103,214	1,123,407	7,539,645
Japan	632,723	674,744	682,503	679,719	654,020	655,821	717,390	770,790	797,923	5,355,193
Overseas	205,042	218,707	232,412	220,885	221,907	254,405	292,057	332,424	325,484	2,184,452
Operating profit	44,709	55,962	59,972	42,515	48,595	74,835	88,882	106,066	117,646	789,577
Profit Attributable to Owners of Parent	40,978	37,763	40,267	28,793	41,926	58,660	61,348	75,353	92,239	619,056
R&D and Capital Investment										
R&D expenditures	34,910	35,620	33,669	34,457	33,562	33,756	36,216	36,059	37,822	253,840
Plant and equipment investment*2	27,149	26,465	43,338	48,208	35,890	59,320	84,147	68,311	85,185	571,712
Depreciation and amortization*3	29,445	30,151	30,906	32,319	36,194	39,969	45,938	51,875	57,341	384,842
Cash Flows										
Cash flows from operating activities	58,185	53,146	54,949	46,087	26,931	76,809	116,163	84,858	144,920	972,622
Cash flows from investing activities	9,748	(14,550)	(21,448)	(27,621)	23,477	(22,350)	(49,498)	(62,418)	(63,384)	(425,397)
Free cash flow	67,934	38,596	33,501	18,466	50,408	54,458	66,665	22,439	81,536	547,224
Cash flows from financing activities	(56,082)	(46,887)	(38,172)	16,918	(39,518)	(42,894)	(77,192)	(45,868)	(86,246)	(578,836)
Financial Position										
Total assets*4	886,663	914,744	952,659	996,827	1,051,952	1,117,112	1,181,552	1,271,174	1,312,175	8,806,550
Total net assets	323,863	366,546	392,061	406,002	461,254	523,729	572,068	661,472	730,658	4,903,750
Equity	291,216	330,636	352,922	365,620	416,997	472,900	517,092	602,516	691,767	4,642,733
Net interest-bearing debt	141,578	130,177	124,850	153,617	140,872	117,041	99,107	97,362	42,201	283,229
Interest-bearing debt	183,465	163,507	153,985	217,364	216,205	208,391	183,273	162,906	104,876	703,870
Financial Indicators										
Ratio of operating profit to net sales (%)	5.3	6.3	6.6	4.7	5.5	8.2	8.8	9.6	10.5	_
Ratio of overseas sales to net sales (%)	24.5	24.5	25.4	24.5	25.3	27.9	28.9	30.1	29.0	_
ROIC (Return on Invested Capital) (%)	_	_	_	_	_	_	10.2	11.5	12.9	_
ROE (Return on equity) (%)	15.7	12.1	11.8	8.0	10.7	13.2	12.4	13.5	14.3	_
ROA (Return on assets) (%)*4	4.7	4.2	4.3	3.0	4.1	5.4	5.3	6.1	7.1	_
Equity ratio (%)*4	32.8	36.1	37.0	36.7	39.6	42.3	43.8	47.4	52.7	_
Net debt-equity ratio (times)*5	0.5	0.4	0.4	0.4	0.3	0.2	0.2	0.2	0.1	_
Debt-equity ratio (times)*6	0.6	0.5	0.4	0.6	0.5	0.4	0.4	0.3	0.2	_
Per Share Data*7									Yen	U.S. dollars*1
Profit	286.82	264.34	281.89	201.57	293.52	410.68	429.50	527.57	642.69	4.313
Net assets	2,038.40	2,314.50	2,470.65	2,559.60	2,919.34	3,310.80	3,620.23	4,218.41	4,695.56	31.513
Cash dividends	55.00	70.00	80.00	80.00	85.00	100.00	115.00	135.00	160.00	1.073
Dividend payout ratio (%)	19.2	26.5	28.4	39.7	29.0	24.3	26.8	25.6	24.9	_

## **Non-Financial Highlights**

Fiscal year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2024
Employees	26,503	27,009	27,416	27,960	27,593	26,757	27,123	27,325	27,391	_
Japan	17,716	17,704	17,647	17,681	17,647	17,493	17,392	17,340	17,368	_
Overseas	8,787	9,305	9,769	10,279	9,946	9,264	9,731	9,985	10,023	_
Greenhouse gas emissions throughout the supply chain										
(10,000 t-CO <sub>2</sub> )	_	_	_	12,473	5,688	17,994	17,690	5,841	5,612	_
Greenhouse gas emissions through production (10,000 t-CO <sub>2</sub> )	46.7	48.4	52.1	45.1	43.7	36.4	33.4	33.8	33.1	_
Contribution to $CO_2$ reduction in a society through our products $(10,000 \ t\text{-}CO_2)^{*8}$	2,230	2,579	3,162	3,651	4,127	4,544	4,979	5,622	5,769	_

<sup>\*1</sup> The U.S. dollar amounts represent the arithmetic results of translating ven into dollars at ¥149 = U.S. \$1, the approximate exchange rate at March 31, 2025,

<sup>\*6</sup> Debt-equity ratio is the ratio of interest-bearing debt to equity.



Detailed financial information is available on our website. https://www.fujielectric.com/ir/library/financial\_results/index.html



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<sup>\*2</sup> Plant and equipment investment is the total of investment in tangible fixed assets, including acquisition amounts for lease contracts.

Depreciation and amortization expense is the total of the depreciation of tangible fixed assets and amortization of intangible assets.

Effective April 1, 2018, the Company have adopted "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, revised on February 16, 2018). As such, financial indicators in consolidated accounting period as of March 31, 2018 have been adjusted to retroactively apply said accounting standards.

Not debt-equity ratio is the ratio of net interest-bearing debt (interest-bearing debt + lease obligations – cash and cash equivalents) to equity.

<sup>\*7</sup> Effective October 1, 2018, the Company conducted a 1-for-5 common stock consolidation. Amounts for profit per share and net assets per share have been calculated assuming that the stock consolidation took place on April 1, 2014. The amount of dividend Y48 per share for the year ended March 31, 2019 is total of the interim dividend of Y8 per share and the year-end dividend of Y40 per share. Since the Company conducted a 1-for-5 common stock consolidation effective October 1, 2018, the interim dividend of Y80 per share and the year-end dividend of Y40 per share. Since the Company conducted a 1-for-5 common stock consolidation effective October 1, 2018, the interim dividend of Y80 per share and the year-end dividend of Y80 per share without the effect is also consolidation effect to the interim dividend per share, the interim dividend of Y80 per share without the effect is equivalent to ¥40 per share with the stock consolidation effect. Accordingly, the annual dividend for fiscal 2018 amounted to ¥80 per share, including adjusted interim dividend of ¥40 per share and

<sup>\*8</sup> Reductions in CO: emissions through products refer to CO: emission reductions from products shipped in and after fiscal 2009 that were in operation for a year. Calculated based on the Ministry of Economy, Trade and Industry's Guideline for Quantifying Greenhouse Gas Emission Reduction Contribution.

From the beginning of the fiscal year ended March 31, 2022, the company applied the "Accounting Standard for Revenue Recognition" (Accounting Standard Board of Japan ("ASBJ") statement No. 29 issued on March 31, 2020) etc. The figures after consolidated accounting period as of March 31, 2022 in the "Consolidated Financial Highlights" reflect the application of the accounting standards.
 The Company applies "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022) etc. from the beginning of the current fiscal year. As such, financial indicators in consolidated accounting period as of March 31, 2024 have been adjusted to retroactively apply said accounting standards. In addition, "Revised Accounting Standard of 2022" is applied the transitional treatment prescribed in the proviso of paragraph 20-3 of Accounting Standard for Current Income Taxes and the proviso of paragraph 65-2 (2) of "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No.28, October 28, 2022). As a result, the figures in consolidated accounting period as of March 31, 2025 in the "Consolidated Financial Highlights" reflect the application of the accounting standards.