

# Appendix

## Fuji Electric Co., LTD

April 25, 2025

# Sales Composition Ratio by Sub-Segment

(Composition Ratio)	FY2023	FY2024
	Results	Results
<b>Energy</b>	<b>30%</b>	<b>30%</b>
Power Generation	15%	15%
Energy Management	23%	23%
Power and Facility Systems	35%	36%
ED&C Components	27%	25%
<b>Industry</b>	<b>36%</b>	<b>35%</b>
Automation Systems	41%	41%
Social Solutions	12%	13%
Digital Transformation Solutions	27%	27%
Equipment Construction	20%	19%
<b>Semiconductors</b>	<b>20%</b>	<b>20%</b>
Industrial	45%	44%
Automotive	55%	56%
<b>Food and Beverage Distribution</b>	<b>9%</b>	<b>10%</b>
Vending Machines	46%	45%
Store Distribution	54%	55%
<b>Others</b>	<b>5%</b>	<b>5%</b>
<b>Corporate</b>	<b>100%</b>	<b>100%</b>

(Composition Ratio)	After segment change	
	FY2024	FY2025
Results	Forecast	
<b>Energy</b>	<b>31%</b>	<b>32%</b>
Power Generation	21%	20%
Energy Management	23%	26%
Power and Facility Systems	35%	33%
Equipment Construction	22%	21%
<b>Industry</b>	<b>35%</b>	<b>35%</b>
FA Components	30%	30%
Automation Systems	20%	19%
Social Solutions	8%	8%
ED&C Components	22%	23%
IT Solutions	20%	20%
<b>Semiconductors</b>	<b>20%</b>	<b>19%</b>
Industrial	44%	47%
Automotive	56%	53%
<b>Food and Beverage Distribution</b>	<b>10%</b>	<b>9%</b>
Vending Machines	45%	46%
Store Distribution	55%	54%
<b>Others</b>	<b>5%</b>	<b>5%</b>
<b>Corporate</b>	<b>100%</b>	<b>100%</b>

※The composition ratio is calculated based on the amounts before eliminating and adjusting for inter-segment transactions and others.

# Sales Growth Rate by Sub-Segment (YoY Comparison)

(Composition Ratio)	FY2024
	Results
<b>Energy</b>	<b>2%</b>
Power Generation	6%
Energy Management	6%
Power and Facility Systems	4%
ED&C Components	-3%
<b>Industry</b>	<b>-2%</b>
Automation Systems	-2%
Social Solutions	5%
Digital Transformation Solutions	1%
Equipment Construction	-9%
<b>Semiconductors</b>	<b>4%</b>
Industrial	2%
Automotive	6%
<b>Food and Beverage Distribution</b>	<b>4%</b>
Vending Machines	1%
Store Distribution	6%
<b>Others</b>	<b>-11%</b>
<b>Corporate</b>	<b>2%</b>

(Composition Ratio)	After segment change
	FY2025 Forecast
<b>Energy</b>	<b>6%</b>
Power Generation	1%
Energy Management	21%
Power and Facility Systems	1%
Equipment Construction	3%
<b>Industry</b>	<b>3%</b>
FA Components	2%
Automation Systems	-1%
Social Solutions	4%
ED&C Components	6%
IT Solutions	8%
<b>Semiconductors</b>	<b>-6%</b>
Industrial	1%
Automotive	-11%
<b>Food and Beverage Distribution</b>	<b>-6%</b>
Vending Machines	-3%
Store Distribution	-8%
<b>Others</b>	<b>3%</b>
<b>Corporate</b>	<b>1%</b>

# The Increase and Decrease Rate of Orders for Major Components.

(Change Rate)		YoY						QonQ			
		FY2024					FY2025	FY2024			
		1Q	2Q	3Q	4Q	Annual	Annual	1Q	2Q	3Q	4Q
		Results	Results	Results	Results	Results	Forecast	Results	Results	Results	Results
FA		-12%	8%	15%	-2%	1%	7%	5%	-8%	9%	-7%
ED&C Components		3%	13%	19%	-3%	8%	6%	5%	1%	9%	-16%
Semiconductors		8%	1%	9%	12%	8%	-5%	-4%	-1%	13%	4%
	Industrial	7%	6%	40%	-12%	9%	3%	-3%	-7%	22%	-20%
	Automotive	10%	-3%	-9%	33%	7%	-11%	-5%	5%	6%	26%
Total		2%	5%	12%	6%	6%	0%	0%	-2%	11%	-3%

※Factory Automation includes low-Voltage inverters, motors and measuring instruments

# R&D Expenditures, Plant and Equipment Investment (including leases) and Depreciation, Leases Paid

(Billion yen)

	FY2024					After segment change	
	1Q	2Q	3Q	4Q	Annual	FY2024	FY2025
	Actual	Actual	Actual	Actual	Actual	Annual	Annual
	Actual	Actual	Actual	Actual	Actual	Actual	Forecast
<b>R&amp;D Expenditures</b>	9.1	9.2	9.4	10.2	37.8	37.8	39.7
Energy	2.2	2.2	2.5	2.9	9.8	7.9	8.9
Industry	2.5	2.6	2.5	2.8	10.4	12.3	12.3
Semiconductors	3.4	3.3	3.4	3.3	13.4	13.4	14.4
Food and Beverage Distribution	0.9	1.1	1.0	1.1	4.1	4.1	4.0
Others	0.0	0.0	0.0	-0.0	0.0	0.0	0.0
<b>Plant and equipment investment (including leases)</b>	30.5	15.1	23.0	16.5	85.2	85.2	72.6
Energy	1.2	1.8	3.4	3.7	10.1	5.3	9.9
Industry	0.8	1.3	1.8	2.2	6.1	10.9	17.3
Semiconductors	28.0	11.4	17.2	7.7	64.4	64.4	42.1
Food and Beverage Distribution	0.2	0.3	0.3	1.5	2.3	2.3	2.2
Others	0.2	0.4	0.3	1.4	2.3	2.3	1.1
<b>Depreciation, Leases paid</b>	12.8	12.4	13.9	13.5	52.6	52.6	54.3
Energy	1.7	1.8	1.9	2.0	7.4	4.0	4.6
Industry	1.5	1.4	1.6	1.4	5.9	9.3	10.2
Semiconductors	8.9	8.5	9.7	9.4	36.4	36.4	36.6
Food and Beverage Distribution	0.5	0.5	0.5	0.5	1.9	1.9	1.9
Others	0.2	0.2	0.2	0.2	0.9	0.9	1.0

※Figures are disclosed in Financial report

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