

Consolidated Financial Results for 3Q FY2007

January 30, 2008

Fuji Electric Holdings Co., Ltd.

Summary of Consolidated Financial Results for 3Q of FY2007 (YoY Comparison)

(Forecast as of Oct. 30, 2007) (¥billion)

	3Q FY2006 Results	3Q FY2007 Results	Changes
Net Sales	201.1	(216.0) 202.5	+1.4
Operating Income	2.9	(0) -1.1	-4.1
Ordinary Income	4.4	0.2	-4.2
Extraordinary Income	-0.9	-0.3	+0.5
Net Income	2.8	(0) 0.4	-2.4

Sales Exchange Rate US\$	¥117.82	¥113.19
--------------------------	---------	---------

Reduction in Costs	+2.4
Decrease in R&D Cost	+1.4
Difference in Gross Profit Ratio	+0.8
Increase in Sales	+0.4
Increase in Depreciation and Lease Expense	-3.2
Price Decline	-1.7
Increase in Costs	-1.0
Increase in Personnel Cost	-0.9
Exchange Rate Effect	-0.6
Others	-1.7

+5.0

-9.1

Net Interest Expenses -0.2

Extraordinary Income -0.1

Extraordinary Loss -0.6

Net Sales and Operating Income by Segment for 3Q of FY2007 (YoY Comparison)

(Forecast as of Oct. 30, 2007) (¥ billion)

		3Q FY2006 Results	3Q FY2007 Results	Changes
Net Sales	Energy & Electric Systems	76.7	(79.0) 71.3	-5.3
	ED&C· Drive Systems	49.3	(50.0) 49.7	+0.3
	Electronic Devices	44.6	(53.0) 50.3	+5.6
	Retail Systems	34.8	(38.0) 36.2	+1.3
	Others	11.0	(13.0) 13.4	+2.3
	Eliminations	-15.6	(-17.0) -18.5	-2.9
	Total	201.1	(216.0) 202.5	+1.4
Operating Income	Energy & Electric Systems	-1.7	(-2.5) -2.9	-1.1
	ED&C· Drive Systems	3.2	(3.0) 2.8	-0.4
	Electronic Devices	2.8	(1.0) 0.7	-2.0
	Retail Systems	-1.2	(-1.0) -1.3	-0.1
	Others	0.3	(0) 0.1	-0.1
	Eliminations/ Corporate	-0.4	(-0.5) -0.5	-0.1
	Total	2.9	(0) -1.1	-4.1

=Factors Impacting on Net Sales=

Energy & Electric Systems

- Decline in sales, mainly due to reduced number of large projects related to power generation plants
- Significant orders received from private sector

ED&C· Drive Systems

- Decline in sales in ED&C due to sluggish market conditions in Japan
- Favorable sales in drive and control equipment

Electronic Devices

- Increase in sales in semiconductors as a result of increased production for industrial-use
- Increase in sales in magnetic disks as a result of increased production of glass media

Retail Systems

- Increase in sales in vending machine, food service equipment, currency handling systems, and cold-chain equipment

=Factors Impacting on Operating Income=

Energy & Electric Systems

- Deterioration in electric power systems due to reduced sales
- Deterioration in automation & solutions business affected by some less profitable projects

ED&C· Drive Systems

- Deterioration in ED&C due to a decline in sales and price surge of raw materials

Electronic Devices

- Deterioration in magnetic disks due to an increase in depreciation and lease expense arising from spending on plant and equipment
- Improvement in semiconductors thanks to an increase in sales

Retail Systems

- Deterioration in cold-chain equipment due to an increase in the expenses for enhancement of sales structure

Summary of Consolidated Financial Results for Accumulated Total of 9 Months for 3Q of FY2007 (YoY Comparison)

(¥billion)

	3Q FY2006 (9 months)	3Q FY2007 (9 months)	Changes
Net Sales	602.1	602.2	+0.0
Operating Income	9.7	-0.5	-10.3
Ordinary Income	12.1	1.6	-10.4
Extraordinary Income	-3.2	-2.1	+1.1
Net Income	6.5	-0.5	-7.0

(¥billion)

	3Q FY2006 (9 months)	3Q FY2007 (9 months)	Changes
Energy & Electric Systems	225.8	219.3	-6.4
ED&C・Drive Systems	144.0	143.3	-0.6
Electronic Devices	136.5	137.1	+0.5
Retail Systems	109.2	116.5	+7.2
Others	36.3	43.4	+7.1
Eliminations	-49.8	-57.5	-7.7
Total	602.1	602.2	+0.0

Energy & Electric Systems	-10.3	-10.4	-0.1
ED&C・Drive Systems	8.0	7.2	-0.8
Electronic Devices	12.2	3.3	-8.8
Retail Systems	-0.3	-0.4	-0.0
Others	1.2	1.1	-0.0
Eliminations/ Corporate	-1.0	-1.4	-0.4
Total	9.7	-0.5	-10.3

Consolidated Forecasts for 4Q of FY2007 (YoY Comparison)

(¥billion)

	4Q FY2006 Results	4Q FY2007 Forecasts	Changes
Net Sales	305.9	342.7	+36.8
Operating Income	36.4	37.0	+0.6
Ordinary Income	36.6	32.3	-4.3
Net Income	16.6	17.5	+0.9

(¥billion)

	4Q FY2006 Results	4Q FY2007 Forecasts	Changes
Energy & Electric Systems	176.0	197.6	+21.6
ED & C-Drive Systems	49.8	53.6	+3.7
Electronic Devices	45.8	55.8	+10.0
Retail Systems	43.2	43.4	+0.1
Others	29.1	20.5	-8.6
Eliminations	-38.3	-28.4	+9.9
Total	305.9	342.7	+36.8

Energy & Electric Systems	22.5	22.9	+0.4
ED & C-Drive Systems	3.5	3.7	+0.2
Electronic Devices	7.0	6.1	-0.8
Retail Systems	2.8	3.9	+1.0
Others	0.8	0.8	-0
Eliminations/ Corporation	-0.3	-0.5	-0.2
Total	36.4	37.0	+0.6

*Base exchange rate for 4Q: ¥110 / US\$1
Exchange rate effect of one yen for 4Q based on operating income/loss: ¥100million / US\$1

Consolidated Full-year Forecasts for FY2007 (YoY Comparison)

(¥billion)

	FY2006 Results	FY2007 Forecasts (08/1/29)	Changes
Net Sales	908.0	945.0	37.0
OP Margin	5.1%	3.9%	
Operating Income	46.2	36.5	-9.7
Ordinary Income	48.7	34.0	-14.7
Net Income	23.1	17.0	-6.1
Sales Exchange Rate US\$	¥117.02	¥115.46	

Reduction in Costs	+13.0
Increase in Sales	+7.9
Difference in Gross Profit Ratio	+1.4
Increase in Depreciation and Lease Expense	-11.5
Price Decline	-11.0
Increase in Costs	-3.3
Increase in Personnel Cost	-3.1
Exchange Rate Effect	-0.5
Increase in R&D Cost	-0.3
Others	-2.3

+22.3

-32.0

Exchange Rate Effect	-1.1
Net Interest Expenses	-1.4
Income on Investment in Equity-method Affiliates	+0.4
Others	-2.9

*Base exchange rate for 4Q: ¥110 / US\$1
Exchange rate effect of one yen for 4Q based on operating income/loss: ¥100million / US\$1

Net Sales and Operating Income Full-year Forecasts by Segment for FY2007 (YoY Comparison)

(¥billion)

		<i>FY2006 Results</i>	<i>FY2007 Forecasts (08/1/29)</i>	<i>Changes</i>
Net Sales	Energy & Electric Systems	401.8	417.0	+15.2
	ED&C·Drive Systems	193.9	197.0	+3.1
	Electronic Devices	182.3	193.0	+10.7
	Retail Systems	152.5	160.0	+7.5
	Others	65.5	64.0	-1.5
	Eliminations	-88.1	-86.0	+2.1
	Total	908.0	945.0	+37.0
Operating Income	Energy & Electric Systems	12.1	12.5	+0.4
	ED&C·Drive Systems	11.5	11.0	-0.5
	Electronic Devices	19.2	9.5	-9.7
	Retail Systems	2.5	3.5	+1.0
	Others	2.1	2.0	-0.1
	Eliminations/ Corporate	-1.3	-2.0	-0.7
	Total	46.2	36.5	-9.7

=Factors to Impact on Net Sales=

Energy & Electric Systems

- Increase in sales, mainly in electric power systems and automation & solutions business, despite of reduced number of large projects for electric power plants
- Increase in orders centered on private-sector

ED&C·Drive Systems

- Decrease in sales in ED&C
- Increase in sales in control and drive systems

Electronic Devices

- Increase in sales in semiconductors as a result of increased production for industrial-use
- Increase in sales in magnetic disks as a result of increased production of glass media

Retail Systems

- Increase in sales in vending machine, food service equipment, currency handling systems, and cold-chain equipment

=Factors to Impact on Operating Income=

Energy & Electric Systems

- Improvement in electric power systems
- Deterioration in automation & solutions business and environmental systems

ED&C·Drive Systems

- Deterioration in ED&C
- Improvement in drive and control systems

Electronic Devices

- Significant deterioration in magnetic disks
- Improvement in semiconductors and imaging devices

Retail Systems

- Improvement in vending machine, food service equipment, and currency handling systems

Consolidated Full-year Forecasts for FY2007 (Comparison with Previous Forecasts)

(¥billion)

	FY2007 Forecasts (07/10/30)	FY2007 Forecasts (08/1/29)	Changes	FY2006 Results
Net Sales	960.0	945.0	-15.0	908.0
OP Margin	3.8%	3.9%		5.1%
Operating Income	36.5	36.5	0.0	46.2
Ordinary Income	34.0	34.0	0.0	48.7
Net Income	17.0	17.0	0.0	23.1
Sales Exchange Rate US\$	¥114.66	¥115.46		¥117.02

Sales from growth areas and their ratio to total sales

(¥billion)

	FY2006 Results	FY2007 Forecasts		FY2008 Mid-Term
		(07/4/27)	(08/1/29)	
Sales from growth areas	252.5	291.0	269.0	337.0
Ratio to total sales	27.8%	30.3%	28.5%	33.7%

Growth areas:
control and drive systems, semiconductors and
magnetic disks

*Base exchange rate for 4Q: ¥110 / US\$1
Exchange rate effect of one yen for 4Q based on operating
income/loss: ¥100million / US\$1

Net Sales and Operating Income Full-year Forecasts by Segment for FY2007 (Comparison with Previous Forecasts)

(¥billion)

		FY2007 Forecasts (07/10/30)	FY2007 Forecasts (08/1/29)	Changes
Net Sales	Energy & Electric Systems	420.0	417.0	-3.0
	ED&C・Drive Systems	197.0	197.0	0
	Electronic Devices	200.0	193.0	-7.0
	Retail Systems	163.0	160.0	-3.0
	Others	64.0	64.0	0
	Eliminations	-84.0	-86.0	-2.0
	Total	960.0	945.0	-15.0
Operating Income	Energy & Electric Systems	12.5	12.5	0
	ED&C・Drive Systems	11.0	11.0	0
	Electronic Devices	9.5	9.5	0
	Retail Systems	3.5	3.5	0
	Others	2.0	2.0	0
	Eliminations/ Corporation	-2.0	-2.0	0
	Total	36.5	36.5	0

=Factors to Impact on Net Sales= Energy & Electric Systems

- Increase in sales in automation & solutions business
- Decrease in sales in environmental systems
- Decrease in sales in electrical machinery engineering

ED&C・Drive Systems

- Sales remains on track with previous forecast

Electronic Devices

- Decrease in sales in semiconductors (sales decline in power supply application field and industrial-use filed)
- Decrease in sales in magnetic disks

Retail Systems

- Decrease in sales in vending machine, food service equipment, and currency handling systems
- Decrease in sales in cold-chain equipment

*** Operating income/loss remains on track with previous forecasts**

Disclaimer

1. Statements made in this documents or in the presentation to which they pertain regarding estimates or projections are forward-looking statements based on the company's judgments and assumptions in light of information currently available. Actual results may differ materially from those projected as a result of uncertainties inherent in such judgments and assumptions, as well as changes in business operations or other internal or external conditions. Accordingly, the company gives no guarantee regarding the reliability of any information contained in these forward-looking statements.
2. These documents are for information purpose only, and do not constitute an inducement by the company to make investments.
3. Unauthorized reproduction of these documents, in part or in whole, is prohibited.