

Supplemental Consolidated Financial Materials for FY2004
(April 1, 2004 - March 31, 2005)

1. Financial summary

	Billions of yen					
	FY2003		FY2004 [3/2005]		FY2005 Forecast	
	change(%)		change(%)		change(%)	
Net sales	856.1	102.9%	844.2	98.6%	875.0	103.6%
Operating income	17.4	135.2%	26.8	153.7%	32.0	119.3%
Ordinary income	13.9	155.0%	22.2	159.5%	30.0	135.0%
Net income	5.5	141.1%	7.7	141.3%	12.0	153.9%

2. Number of consolidated subsidiaries

	FY2003	FY2004 [3/2005]	FY2005 Forecast
Number of consolidated subsidiaries	59	61	66
Number of equity-method affiliates	1	2	2

3. Net income per share

	Yen		
	FY2003	FY2004 [3/2005]	FY2005 Forecast
Net income per share	7.46	10.69	16.57

4. Sales exchange rate(US\$)

	Yen		
	FY2003	FY2004 [3/2005]	FY2005 Forecast
Sales exchange rate	113.07	107.55	104.00

5. Net sales by business segment

	Billions of yen					
	FY2003		FY2004 [3/2005]		FY2005 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	403.1	105.2%	374.7	93.0%	390.0	104.1%
ED&C · Drive Systems	168.0	105.1%	178.2	106.1%	175.0	98.2%
Electronic Devices	129.6	104.1%	143.2	110.5%	165.0	115.2%
Retail Systems	150.7	97.6%	168.1	111.5%	155.0	92.2%
Others	75.7	99.5%	45.7	60.4%	50.0	109.3%
Subtotal	927.3	103.2%	910.1	98.1%	935.0	102.7%
Elimination	-71.1	-	-65.9	-	-60.0	-
Total	856.1	102.9%	844.2	98.6%	875.0	103.6%

Note : Net sales include inter-segment transactions.

6. Operating income by business segment

	Billions of yen					
	FY2003		FY2004 [3/2005]		FY2005 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	0.5	-	3.2	640.8%	9.0	280.9%
ED&C · Drive Systems	2.3	199.0%	6.6	279.7%	7.0	105.2%
Electronic Devices	9.7	135.5%	9.4	97.1%	11.0	115.8%
Retail Systems	2.0	80.0%	7.4	358.6%	4.5	60.4%
Others	2.3	111.6%	1.7	74.5%	2.0	115.3%
Subtotal	17.0	132.1%	28.5	167.2%	33.5	117.4%
Elimination/Corporate	0.3	-	-1.7	-	-1.5	-
Total	17.4	135.2%	26.8	153.7%	32.0	119.3%

7. R&D expenditures

	Billions of yen					
	FY2003		FY2004 [3/2005]		FY2005 Forecast	
		change(%)		change(%)		change(%)
Energy & Electric Systems	10.3	114.8%	9.1	88.7%	9.5	104.3%
ED&C • Drive Systems	4.5	160.4%	3.7	82.9%	3.8	102.5%
Electronic Devices	7.8	101.3%	8.7	110.8%	11.7	134.4%
Retail Systems	4.6	175.0%	3.7	81.6%	3.8	101.3%
Others	0.0	-	0.0	-	0.0	-
Corporate (basic research)	1.1	25.1%	1.7	154.7%	1.3	78.9%
Total	28.5	106.7%	27.2	95.3%	30.4	111.7%
Ratio to net sales (%)	3.3%	-	3.2%	-	3.5%	-

8. Plant and equipment investment (including leases)

	Billions of yen					
	FY2003		FY2004 [3/2005]		FY2005 Forecast	
		change(%)		change(%)		change(%)
Energy & Electric Systems	4.7	110.5%	3.7	79.4%	3.1	84.0%
ED&C • Drive Systems	4.0	89.8%	4.1	103.6%	5.3	127.3%
Electronic Devices	14.0	78.9%	22.9	163.1%	29.7	129.9%
Retail Systems	2.7	49.2%	3.3	122.1%	4.4	134.8%
Others	1.4	127.2%	1.3	93.1%	2.9	219.9%
Corporate	0.0	-	0.1	-	0.1	61.7%
Total	26.9	81.2%	35.6	132.2%	45.7	128.2%
(Leases)	(15.2)	82.1%	(22.6)	148.5%	(23.2)	102.9%

Note: Leases are included in total plant and equipment investment.

9. Depreciation

	Billions of yen					
	FY2003		FY2004 [3/2005]		FY2005 Forecast	
		change(%)		change(%)		change(%)
Depreciation	15.4	60.5%	14.3	92.7%	14.1	98.8%
Leases paid*	13.7	-	18.0	131.4%	19.6	108.9%

*Note: Leases paid for plant and equipment investment

10. Number of employees by business segment

	FY2003	FY2004 [3/2005]	FY2005 Forecast
Energy & Electric Systems	10,535	10,175	10,489
ED&C • Drive Systems	5,119	4,968	5,061
Electronic Devices	4,043	4,689	5,093
Retail Systems	3,080	2,977	3,022
Others	1,686	1,659	1,795
Corporate	138	129	132
Total	24,601	24,597	25,592