

**Consolidated Financial Results for first quarter of the fiscal year
ending March 31, 2004**

Summary of Consolidated Financial Results

1. Summary of consolidated statements of income

	Millions of yen		Change(%)	Millions of U.S.dollars
	Three months ended June 30, 2003(A)	Three months ended June 30, 2002(B)	(A)/(B)	Three months ended June 30, 2003
Net sales	153,244	158,497	96.7%	1,279
Operating income	10,607	12,370	-	89
Ordinary income	10,496	13,087	-	88
Net income	7,276	8,107	-	61
	Yen			U.S.dollars
Net income per share	10.17	11.34	-	0.08

2. Summary of consolidated financial position

	Millions of yen		Millions of U.S.dollars
	6/30/2003	6/30/2002	6/30/2003
Total assets	899,767	1,044,579	7,511
Shareholders' equity	171,973	213,879	1,436
Shareholders' equity ratio (%)	19.1%	20.5%	-
	Yen		U.S.dollars
Shareholders' equity per share	240.34	299.13	2.01

3. Summary of consolidated statements of cash flows

	Millions of yen		Millions of U.S.dollars
	Three months ended June 30, 2003(A)	Three months ended June 30, 2002(B)	Three months ended June 30, 2003
Cash flows from operating activities	15,301	10,737	128
Cash flows from investing activities	1,566	7,269	13
Cash flows from financing activities	14,015	14,555	117
Cash and cash equivalents at end of year	14,786	27,545	123

Note: 1) U.S.dollar amounts in this financial report are translated, for convenience only, at the rate of ¥119.80=U.S.\$1
2) The company has 57 consolidated subsidiaries.

4. Forecast of consolidated earnings for the fiscal year ending March 31, 2004

(April 1, 2003 - March 31, 2004)

* The forecast for the fiscal year ending March 31, 2004 is not revised from the previous one announced as at April 24, 2003.

	Millions of yen	
	1st half	Full year
Net sales	345,000	865,000
Operating income	9,500	18,000
Ordinary income	11,000	16,000
Net income	9,000	6,000
	Yen	
Net income per share	12.59	8.21

< Cautionary Statements With Respect to Forward-Looking Statements >

Statements made in this financial report with respect to Fuji Electric's future performance are forward-looking statements based on management's assumptions and beliefs in light of the information currently available to it. Accordingly, actual results could differ from those contained in any forward-looking statements. Potential risks and uncertainties include :

- Sudden changes in general economic conditions in Fuji Electric's markets and changes in its operating environment such as those resulting from changes in trade regulations
- Exchange rate, particularly between the yen and the U.S.dollar and Asian and European currencies
- The ability of Fuji Electric and its subsidiaries to develop and introduce products that incorporate new technology in a timely manner and to manufacture them in a cost-effective way
- The rapid pace of technological innovation, especially in the field of electronics
- Sudden changes in the supply and demand balance in the markets Fuji Electric serves
- Problems involving the intellectual property of Fuji Electric and other companies
- Stock market conditions in Japan

Consolidated Statements of Income(unaudit)

	Millions of yen		Change (A)-(B)	<i>Millions of</i>
	Three months ended June 30, 2003(A)	Three months ended June 30, 2002(B)		<i>U.S.dollars</i>
				<i>Three months ended June 30, 2003</i>
Net sales	153,244	158,497	5,253	<i>1,279</i>
Cost of sales	127,437	132,706	5,269	<i>1,064</i>
Gross profit	25,807	25,791	16	<i>215</i>
Selling, general and administrative expenses	36,414	38,161	1,747	<i>304</i>
Operating income	10,607	12,370	1,763	<i>89</i>
Non-operating income	1,815	1,743	72	<i>15</i>
Interest and dividends received	747	1,079	332	<i>6</i>
Other	1,068	663	405	<i>9</i>
Non-operating expenses	1,704	2,460	756	<i>14</i>
Interest expense	790	663	127	<i>7</i>
Other	914	1,797	883	<i>8</i>
Ordinary income	10,496	13,087	2,591	<i>88</i>
Extraordinary income	271	170	101	<i>2</i>
Extraordinary loss	243	505	262	<i>2</i>
Income before income taxes	10,467	13,422	2,955	<i>87</i>
Income taxes	2,780	4,919	2,139	<i>23</i>
Minority interests in net income of consolidated subsidiaries	410	395	15	<i>3</i>
Net income	7,276	8,107	831	<i>61</i>

Consolidated Balance Sheets(unaudit)

	Millions of yen		Change (A)-(B)	Millions of U.S.dollars
	6/30/2003(A)	3/31/2003(B)		6/30/2003
Assets				
Current assets:				
Cash and time deposits	15,448	15,664	216	129
Notes and accounts receivable, trade	178,611	250,447	71,836	1,491
Marketable securities	331	460	129	3
Inventories	173,900	152,427	21,473	1,452
Other current assets	59,978	54,222	5,756	501
Total current assets	<u>428,270</u>	<u>473,222</u>	44,952	<u>3,575</u>
Long-term assets:				
Tangible fixed assets	185,733	190,221	4,488	1,550
Intangible fixed assets	7,581	7,684	103	63
Investments and other assets	277,851	249,763	28,088	2,319
Total long-term assets	<u>471,166</u>	<u>447,668</u>	23,498	<u>3,933</u>
Deferred assets	<u>329</u>	<u>230</u>	99	<u>3</u>
Total assets	<u>899,767</u>	<u>921,121</u>	21,354	<u>7,511</u>
Liabilities and shareholders' equity				
Current liabilities:				
Notes and accounts payable, trade	134,902	168,629	33,727	1,126
Short-term loans	157,508	158,633	1,125	1,315
Other current liabilities	237,902	261,295	23,393	1,986
Total current liabilities	<u>530,314</u>	<u>588,558</u>	58,244	<u>4,427</u>
Long-term liabilities	<u>183,537</u>	<u>156,919</u>	26,618	<u>1,532</u>
Total liabilities	<u>713,851</u>	<u>745,477</u>	31,626	<u>5,959</u>
Minority interests in consolidated subsidiaries	<u>13,942</u>	<u>14,455</u>	513	<u>116</u>
Shareholders' equity:				
Common stock	47,586	47,586	-	397
Capital surplus	46,694	46,694	-	390
Consolidated retained earnings	60,068	69,275	9,207	501
Unrealized gain on other securities	26,915	6,922	19,993	225
Foreign currency transaction adjustment	2,595	2,603	8	22
Less shares of common stock held by the Company	6,694	6,687	7	56
Total shareholders' equity	<u>171,973</u>	<u>161,188</u>	10,785	<u>1,436</u>
Total liabilities, minority interests and shareholders' equity	<u>899,767</u>	<u>921,121</u>	21,354	<u>7,511</u>
Debt	<u>426,952</u>	<u>438,865</u>	11,913	<u>3,564</u>

Consolidated Statements of Cash Flows(unaudit)

	Millions of yen	Millions of yen	Change	<i>Millions of U.S.dollars</i>
	Three months ended June 30, 2003(A)	Three months ended June 30, 2002(B)	(A)-(B)	<i>Three months ended June 30, 2003</i>
Cash flows from operating activities:				
Net cash provided by operating activities	15,301	10,737	4,564	128
Cash flows from investing activities:				
Purchase of fixed assets and marketable and investment securities	3,238	6,633	3,395	27
Proceeds from sale of fixed assets and marketable and investment securities	1,990	2,241	251	17
Other, net	318	2,877	2,559	3
Net cash provided by investing activities	1,566	7,269	5,703	13
Free cash flows (+)	13,735	3,467	10,268	115
Cash flows from financing activities:				
Decrease in short-term borrowings, net	2,769	20,887	18,118	23
Decrease in commercial paper, net	27,500	3,500	24,000	230
Proceeds from long-term debt	20,450	15,400	5,050	171
Repayments of long-term debt and redemption of bonds	2,169	3,375	1,206	18
Other, net	2,026	2,192	166	17
Net cash provided by financing activities	14,015	14,555	540	117
Effect of exchange rate changes on cash and cash equivalents	27	337	364	0
Net decrease in cash and cash equivalents (+ + +)	252	11,426	11,174	2
Cash and cash equivalents at beginning of year	15,038	38,109	23,071	126
Increase in cash and cash equivalents resulting from the merger of a consolidated subsidiary with a non-consolidated subsidiary	-	862	862	-
Cash and cash equivalents at end of year	14,786	27,545	12,759	123

*() indicates a decrease of cash and cash equivalents.

Consolidated Segment Information(unaudit)

1. Net sales by business segment

	Millions of yen		Change(%)	Millions of U.S.dollars
	Three months ended June 30, 2003(A)	Three months ended June 30, 2002(B)	(A)/(B)	Three months ended June 30, 2003
Energy & Electric Systems	43,039	47,149	91.3%	359
ED&C • Drive Systems	37,258	33,821	110.2%	311
Electronics	29,899	30,400	98.4%	250
Retail Support Equipment & Systems	39,556	43,143	91.7%	330
Others	14,432	16,094	89.7%	120
Subtotal	164,185	170,609	96.2%	1,370
Elimination	10,941	12,112	-	91
Total	153,244	158,497	96.7%	1,279

2. Operating income by business segment

	Millions of yen		Change(%)	Millions of U.S.dollars
	Three months ended June 30, 2003(A)	Three months ended June 30, 2002(B)	(A)/(B)	Three months ended June 30, 2003
Energy & Electric Systems	12,816	12,590	-	107
ED&C • Drive Systems	1,860	2,780	-	16
Electronics	1,599	1,992	80.3%	13
Retail Support Equipment & Systems	2,319	907	255.7%	19
Others	173	122	141.8%	1
Subtotal	10,584	12,347	-	88
Elimination/Corporate	22	22	-	0.2
Total	10,607	12,370	-	89

Supplemental Consolidated Financial Materials

1. Financial summary

	Billions of yen			
	Three months ended June 30, 2003	Six months ending Sept.30, 2003 [Forecast]	Three months ended June 30, 2002	Six months ended Sept.30, 2002
Net sales	153.2	345.0	158.4	359.6
Operating income	10.6	9.5	12.3	9.6
Ordinary income	10.4	11.0	13.0	11.9
Net income	7.2	9.0	8.1	12.2

2. Number of consolidated subsidiaries

	Three months ended June 30, 2003	Six months ending Sept.30, 2003 [Forecast]	Three months ended June 30, 2002	Six months ended Sept.30, 2002
	Number of consolidated subsidiaries	57	57	62

3. Net income per share

	Yen			
	Three months ended June 30, 2003	Six months ending Sept.30, 2003 [Forecast]	Three months ended June 30, 2002	Six months ended Sept.30, 2002
Net income per share	10.17	12.59	11.34	17.22

4. Net sales by business segment

	Billions of yen			
	Three months ended June 30, 2003	Six months ending Sept.30, 2003 [Forecast]	Three months ended June 30, 2002	Six months ended Sept.30, 2002
Energy & Electric Systems	43.0	120.0	47.1	139.6
ED&C · Drive Systems	37.2	75.0	33.8	73.1
Electronics	29.8	65.0	30.4	59.8
Retail Support Equipment & Systems	39.5	78.0	43.1	81.0
Others	14.4	32.0	16.0	34.0
Subtotal	164.1	370.0	170.6	387.6
Elimination	10.9	25.0	12.1	27.9
Total	153.2	345.0	158.4	359.6

Note : Net sales include inter-segment transactions.

5. Operating income by business segment

	Billions of yen			
	Three months ended June 30, 2003	Six months ending Sept.30, 2003 [Forecast]	Three months ended June 30, 2002	Six months ended Sept.30, 2002
Energy & Electric Systems	12.8	16.0	12.5	14.4
ED&C · Drive Systems	1.8	1.0	2.7	1.7
Electronics	1.5	4.5	1.9	4.4
Retail Support Equipment & Systems	2.3	1.5	0.9	1.5
Others	0.1	1.0	0.1	0.6
Subtotal	10.5	10.0	12.3	9.6
Elimination	0.0	0.5	0.0	0.0
Total	10.6	9.5	12.3	9.6

6. R&D expenditures

	Billions of yen			
	Three months ended June 30,	Six months ending Sept.30,	Three months ended June 30,	Six months ended Sept.30,
	2003	2003 [Forecast]	2002	2002
Energy & Electric Systems	1.7	4.8	1.5	4.5
ED&C · Drive Systems	0.9	2.1	0.6	1.7
Electronics	1.8	3.6	1.6	3.6
Retail Support Equipment & Systems	0.8	2.0	0.6	1.4
Others	0.0	0.0	0.0	0.0
Corporate (basic reserch)	0.4	1.2	1.0	1.1
Total	5.9	14.0	5.6	12.5
Ratio to net sales (%)	3.9%	4.1%	3.5%	3.5%

7. Plant and equipment investment (including leases)

	Billions of yen			
	Three months ended June 30,	Six months ending Sept.30,	Three months ended June 30,	Six months ended Sept.30,
	2003	2003 [Forecast]	2002	2002
Energy & Electric Systems	0.7	3.5	0.8	2.1
ED&C · Drive Systems	0.5	2.8	0.7	1.6
Electronics	1.0	7.0	1.3	3.8
Retail Support Equipment & Systems	0.2	0.9	0.4	1.5
Others	0.3	0.7	0.3	0.5
Corporate	0.0	0.0	0.0	0.0
Total	2.9	15.1	3.7	9.8
(Leases)	(1.5)	(9.2)	(1.6)	(4.1)

Note: Leases are included in total plant and equipment investment.

8. Depreciation

	Billions of yen			
	Three months ended June 30,	Six months ending Sept.30,	Three months ended June 30,	Six months ended Sept.30,
	2003	2003 [Forecast]	2002	2002
Depreciation	5.6	10.2	6.6	13.0

9. Number of employees

	6/30/2003	9/30/2003 [Forecast]	6/30/2002	9/30/2002
	Energy & Electric Systems	10,589	10,559	10,750
ED&C · Drive Systems	5,033	5,016	5,554	5,543
Electronics	4,163	4,135	4,127	4,148
Retail Support Equipment & Systems	3,210	3,181	3,697	3,459
Others	1,996	1,970	2,169	2,123
Corporate	727	734	755	760
Total	25,718	25,595	27,052	26,597