

**Supplemental Consolidated Financial Materials for FY2003 Half-Year**  
**(April 1, 2003 - September 30, 2003)**

**1. Financial summary**

	Billions of yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Net sales	347.9	865.0	359.6	832.4
Operating income	8.0	18.0	9.6	12.9
Ordinary income	9.4	16.0	11.9	8.9
Net income	8.2	6.0	12.2	3.9

**2. Number of consolidated subsidiaries**

	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Number of consolidated subsidiaries	57	59	60	58

**3. Net income per share**

	Yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Net income per share	11.47	8.19	17.22	5.28

**4. Net sales by business segment**

	Billions of yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Energy & Electric Systems	124.0	400.0	139.6	383.3
ED&C · Drive Systems	77.9	170.0	73.1	159.9
Electronics	62.0	130.0	59.8	124.5
Retail Support Equipment & Systems	77.3	155.0	81.0	154.4
Others	31.5	75.0	34.0	76.1
Subtotal	372.9	930.0	387.6	898.4
Elimination	24.9	65.0	27.9	66.0
<b>Total net sales</b>	<b>347.9</b>	<b>865.0</b>	<b>359.6</b>	<b>832.4</b>

Note : Net sales include inter-segment transactions.

**5. Operating income by business segment**

	Billions of yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Energy & Electric Systems	15.9	2.5	14.4	0.1
ED&C · Drive Systems	0.0	2.0	1.7	1.1
Electronics	5.1	9.0	4.4	7.2
Retail Support Equipment & Systems	1.9	2.5	1.5	2.5
Others	0.9	2.0	0.6	2.0
Subtotal	8.0	18.0	9.6	12.9
Elimination/Corporate	0.0	0.0	0.0	0.0
<b>Total operating income</b>	<b>8.0</b>	<b>18.0</b>	<b>9.6</b>	<b>12.9</b>

## 6. R&D expenditures

	Billions of yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Energy & Electric Systems	4.4	10.9	4.5	9.0
ED&C • Drive Systems	2.1	4.5	1.7	2.8
Electronics	3.6	7.9	3.6	7.7
Retail Support Equipment & Systems	1.8	4.0	1.4	2.6
Others	0.0	0.0	0.0	0.0
Corporate (basic research)	1.1	1.1	1.1	4.4
<b>Total</b>	<b>13.2</b>	<b>28.7</b>	<b>12.5</b>	<b>26.7</b>
Ratio to net sales (%)	3.8%	3.3%	3.5%	3.2%

## 7. Plant and equipment investment (including leases)

	Billions of yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Energy & Electric Systems	3.4	6.5	2.1	4.2
ED&C • Drive Systems	2.1	5.1	1.6	4.4
Electronics	5.9	14.9	3.8	17.8
Retail Support Equipment & Systems	0.7	3.0	1.5	5.5
Others	0.7	2.0	0.5	1.1
Corporate	0.0	0.0	0.0	0.0
<b>Total</b>	<b>13.0</b>	<b>31.8</b>	<b>9.8</b>	<b>33.2</b>
(Leases)	(8.0)	(17.4)	(4.1)	(18.5)

Note: Leases are included in total plant and equipment investment.

## 8. Depreciation

	Billions of yen			
	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
Depreciation	7.7	16.0	13.0	25.5

## 9. Number of employees

	1st half FY2003	Full year forecast FY2003	1st half FY2002	Full year FY2002
	Energy & Electric Systems	10,461	10,619	10,564
ED&C • Drive Systems	4,998	5,132	5,543	5,435
Electronics	4,130	4,054	4,148	4,152
Retail Support Equipment & Systems	3,189	3,150	3,459	3,219
Others	1,971	2,151	2,123	2,067
Corporate	719	136	760	759
<b>Total</b>	<b>25,468</b>	<b>25,242</b>	<b>26,597</b>	<b>25,822</b>