

Supplemental Consolidated Financial Materials for FY2003**(April 1, 2003 - March 31, 2004)****1. Financial summary**

	Billions of yen					
	FY2002		FY2003 [3/2004]		FY2004 Forecast	
	change(%)		change(%)		change(%)	
Net sales	832.4	99.2%	856.1	102.9%	840.0	98.1%
Operating income	12.9	172.4%	17.4	135.2%	21.0	120.4%
Ordinary income	8.9	155.1%	13.9	155.0%	17.5	125.6%
Net income	3.9	-	5.5	141.1%	8.0	145.0%

2. Number of consolidated subsidiaries

	FY2002	FY2003 [3/2004]	FY2004 Forecast
Number of consolidated subsidiaries	58	59	61
Number of equity-method affiliates	0	1	1

3. Net income per share

	Yen		
	FY2002	FY2003 [3/2004]	FY2004 Forecast
	Net income per share	5.28	7.46

4. Sales exchange rate(US\$)

	Yen		
	FY2002	FY2003 [3/2004]	FY2004 Forecast
	Sales exchange rate	121.95	113.07

5. Net sales by business segment

	Billions of yen					
	FY2002		FY2003 [3/2004]		FY2004 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	383.3	92.7%	403.1	105.2%	375.0	93.0%
ED&C • Drive Systems	159.9	100.5%	168.0	105.1%	175.0	104.1%
Electronics	124.5	97.0%	129.6	104.1%	145.0	111.8%
Retail Support Equipment & Systems	154.4	119.2%	150.7	97.6%	155.0	102.8%
Others	76.1	101.2%	75.7	99.5%	45.0	59.4%
Subtotal	898.4	99.2%	927.3	103.2%	895.0	96.5%
Elimination	66.0	-	71.1	-	55.0	-
Total	832.4	99.2%	856.1	102.9%	840.0	98.1%

Note : Net sales include inter-segment transactions.

6. Operating income by business segment

	Billions of yen					
	FY2002		FY2003 [3/2004]		FY2004 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	0.1	-	0.5	-	3.0	600.0%
ED&C • Drive Systems	1.1	-	2.3	199.0%	5.5	231.3%
Electronics	7.2	160.4%	9.7	135.5%	10.5	107.4%
Retail Support Equipment & Systems	2.5	103.8%	2.0	80.0%	2.5	120.4%
Others	2.0	403.5%	2.3	111.6%	1.5	64.4%
Subtotal	12.9	174.7%	17.0	132.1%	23.0	134.8%
Elimination/Corporate	0.0	-	0.3	-	0.2	-
Total	12.9	172.4%	17.4	135.2%	21.0	120.4%

7. R&D expenditures

	Billions of yen					
	FY2002		FY2003 [3/2004]		FY2004 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	9.0	87.2%	10.3	114.8%	9.2	89.1%
ED&C • Drive Systems	2.8	78.4%	4.5	160.4%	3.6	80.1%
Electronics	7.7	103.8%	7.8	101.3%	8.0	102.1%
Retail Support Equipment & Systems	2.6	87.0%	4.6	175.0%	4.1	90.4%
Others	0.0	-	0.0	-	0.0	-
Corporate (basic research)	4.4	126.2%	1.1	25.1%	1.4	134.0%
Total	26.7	95.4%	28.5	106.7%	26.6	93.3%
Ratio to net sales (%)	3.2%	-	3.3%	-	3.2%	-

8. Plant and equipment investment (including leases)

	Billions of yen					
	FY2002		FY2003 [3/2004]		FY2004 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	4.2	61.9%	4.7	110.5%	3.4	73.7%
ED&C • Drive Systems	4.4	81.2%	4.0	89.8%	5.3	132.7%
Electronics	17.8	127.2%	14.0	78.9%	24.9	177.8%
Retail Support Equipment & Systems	5.5	76.5%	2.7	49.2%	3.3	124.2%
Others	1.1	77.9%	1.4	127.2%	2.7	194.9%
Corporate	0.0	-	0.0	-	0.0	-
Total	33.2	94.7%	26.9	81.2%	39.9	148.3%
(Leases)	(18.5)	180.8%	(15.2)	82.1%	(26.6)	175.1%

Note: Plant and equipment investment is the total of investment in tangible fixed assets and acquisition amounts for lease contracts.

9. Depreciation

	Billions of yen					
	FY2002		FY2003 [3/2004]		FY2004 Forecast	
	change(%)		change(%)		change(%)	
Depreciation	25.5	89.7%	15.4	60.5%	15.3	99.7%

Note: Depreciation expense does not include amortization of intangible assets.

10. Number of employees by business segment

	FY2002	FY2003 [3/2004]	FY2004 Forecast
Energy & Electric Systems	10,190	10,535	10,362
ED&C • Drive Systems	5,435	5,119	5,142
Electronics	4,152	4,043	4,715
Retail Support Equipment & Systems	3,219	3,080	3,033
Others	2,067	1,686	1,704
Corporate	759	138	127
Total	25,822	24,601	25,083