

Consolidated Segment Information

1. Net sales by business segment

	Millions of yen		Change(%) (A)/(B)	Millions of U.S.dollars
	FY2003(A) [3/2004]	FY2002(B) [3/2003]		FY2003 [3/2004]
Energy & Electric Systems	403,149	383,382	105.2%	3,814
ED&C • Drive Systems	168,062	159,947	105.1%	1,590
Electronics	129,675	124,575	104.1%	1,227
Retail Support Equipment & Systems	150,760	154,435	97.6%	1,426
Others	75,731	76,137	99.5%	717
Subtotal	927,380	898,479	103.2%	8,775
Elimination	71,181	66,064	-	673
Total	856,198	832,414	102.9%	8,101

2. Operating income by business segment

	Millions of yen		Change(%) (A)/(B)	Millions of U.S.dollars
	FY2003(A) [3/2004]	FY2002(B) [3/2003]		FY2003 [3/2004]
Energy & Electric Systems	500	180	-	5
ED&C • Drive Systems	2,378	1,195	199.0%	22
Electronics	9,779	7,217	135.5%	93
Retail Support Equipment & Systems	2,077	2,597	80.0%	20
Others	2,329	2,086	111.6%	22
Subtotal	17,065	12,916	132.1%	161
Elimination/Corporate	381	6	-	3.6
Total	17,447	12,909	135.2%	165

3. Assets by business segment

	Millions of yen		Change(%) (A)/(B)	Millions of U.S.dollars
	FY2003(A)	FY2002(B)		FY2003
	[3/2004]	[3/2003]	[3/2004]	
Energy & Electric Systems	313,066	358,409	87.3%	2,962
ED&C • Drive Systems	137,800	139,922	98.5%	1,304
Electronics	131,062	140,269	93.4%	1,240
Retail Support Equipment & Systems	106,521	111,732	95.3%	1,008
Others	51,318	73,576	69.7%	486
Subtotal	739,770	823,909	89.8%	6,999
Elimination/Corporate	168,289	97,212	-	1,592
Total	908,060	921,121	98.6%	8,592

4. Depreciation and amortization by business segment

	Millions of yen		Change(%) (A)/(B)	Millions of U.S.dollars
	FY2003(A)	FY2002(B)		FY2003
	[3/2004]	[3/2003]	[3/2004]	
Energy & Electric Systems	4,023	6,361	63.2%	38
ED&C • Drive Systems	2,261	4,928	45.9%	21
Electronics	7,904	12,485	63.3%	75
Retail Support Equipment & Systems	1,441	1,622	88.8%	14
Others	1,664	1,716	97.0%	16
Subtotal	17,295	27,114	63.8%	164
Elimination/Corporate	380	88	-	4
Total	17,675	27,202	65.0%	167

5. Capital expenditure by business segment

	Millions of yen		Change(%) (A)/(B)	Millions of U.S.dollars
	FY2003(A)	FY2002(B)		FY2003
	[3/2004]	[3/2003]	[3/2004]	
Energy & Electric Systems	4,236	2,987	141.8%	40
ED&C • Drive Systems	1,523	3,530	43.1%	14
Electronics	6,219	7,479	83.2%	59
Retail Support Equipment & Systems	728	1,705	42.7%	7
Others	1,511	1,140	132.5%	14
Subtotal	14,219	16,843	84.4%	135
Elimination/Corporate	240	19	-	2
Total	14,459	16,863	85.7%	137

6. Net overseas sales

	Millions of yen		Change(%)	Millions of U.S.dollars
	FY2003(A) [3/2004]	FY2002(B) [3/2003]	(A)/(B)	FY2003 [3/2004]
North America	19,249	25,747	74.8%	160
Europe	16,197	12,580	128.8%	135
Asia	88,602	71,437	124.0%	737
Other	5,233	9,377	55.8%	44
Total	129,283	119,143	108.5%	1,076

< Ratio to net sales >

North America	2.2%	3.1%
Europe	1.9%	1.5%
Asia	10.3%	8.6%
Other	0.6%	1.1%
Total	15.1%	14.3%