

Supplemental Non-Consolidated Financial Materials for FY2002 Half-Year
(April 1, 2002 - September 30, 2002)

1. Financial summary

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Orders	204.8	455.0	209.2	432.3
Net sales	192.3	450.0	189.8	469.3
Operating income	2.3	9.0	1.7	6.1
Ordinary income	3.4	7.0	1.6	6.2
Net income	4.2	4.0	0.7	3.6

2. Financial revenue and expense, Sales exchange rate, Net income per share

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Financial revenue and expense	0.34	0.13	0.98	0.88

	Yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Sales exchange rate	123.14	119.07	122.21	125.14
Net income per share	5.93	5.60	1.08	5.11

3. Net sales by business segment

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Energy & Electric Systems	61.5	195.0	63.9	228.9
(Exports)	(13.5)	(22.0)	(7.5)	(22.0)
ED&C • Drive Systems	37.6	80.0	47.2	90.8
(Exports)	(7.2)	(15.5)	(6.9)	(12.4)
Electronics	40.6	85.0	41.8	80.7
(Exports)	(18.5)	(41.0)	(18.7)	(38.9)
Retail Support Equipment & Systems	52.6	90.0	36.8	68.7
(Exports)	(0.1)	(0.5)	0.0	(0.1)
Total net sales	192.3	450.0	189.8	469.3
(Total exports)	(39.5)	(79.0)	(33.2)	(73.4)

Note: Net sales by each segment include exports.

4. Orders by market

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Electric power industry	15.1	32.0	15.1	34.9
Public sector	30.8	98.0	33.0	86.1
Private sector	78.3	145.0	72.5	142.6
Consumer-related industry	45.2	100.0	47.7	89.5
Exports	35.1	80.0	40.8	79.1
Total	204.8	455.0	209.2	432.3

5. R&D expenditures

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Energy & Electric Systems	2.6	6.5	2.9	9.2
ED&C • Drive Systems	0.9	2.5	1.1	2.9
Electronics	2.5	7.8	2.1	7.2
Retail Support Equipment & Systems	1.0	2.4	1.0	3.0
Corporate (basic research)	1.1	4.7	0.9	3.5
Total	8.2	24.2	8.2	26.0
Ratio to net sales (%)	4.3%	5.4%	4.3%	5.5%

6. Plant and equipment investment (including leases)

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Energy & Electric Systems	1.1	2.9	1.4	5.0
ED&C • Drive Systems	0.9	3.5	1.7	4.2
Electronics	1.9	14.1	5.3	10.7
Retail Support Equipment & Systems	1.0	4.2	1.8	4.7
Corporate	0.0	0.0	0.0	0.0
Total	5.0	24.8	10.3	24.7
(Leases)	(1.7)	(14.4)	(2.3)	(6.0)

Note: Leases are included in total plant and equipment investment.

7. Depreciation

	Billions of yen			
	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
Depreciation	8.1	17.0	8.9	18.9

8. Number of employees

	1st half FY2002	Full year forecast FY2002	1st half FY2001	Full year FY2001
	Number of employees	8,368	8,227	9,309