

Supplemental Non-Consolidated Financial Materials for FY2002 Half-Year
(April 1, 2001 - September 30, 2001)

1. Financial summary

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Orders	209.2	480.0	219.7	505.2
Net sales	189.8	480.0	188.9	509.8
Operating income	1.7	10.0	1.3	15.2
Ordinary income	1.6	8.5	0.8	16.1
Net income	0.7	4.5	0.4	9.7

2. Financial revenue and expense, Sales exchange rate, Net income per share

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Financial revenue and expense	0.9	1.1	0.5	0.5
	Yen			
Sales exchange rate	122.21	120.00	107.17	110.59
Net income per share	1.08	6.29	0.56	13.69

3. Net sales by business segment

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Energy & Electric Systems	63.9	230.0	56.0	234.1
(Exports)	(7.5)	(18.2)	(4.0)	(23.8)
ED&C • Drive Systems	47.2	98.0	50.4	109.7
(Exports)	(6.9)	(14.4)	(6.8)	(15.9)
Electronics	41.8	83.0	45.1	93.9
(Exports)	(18.7)	(42.1)	(16.8)	(38.1)
Retail Support Equipment & Systems	36.8	69.0	37.2	71.9
(Exports)	0.0	(0.5)	(0.1)	(0.4)
Total net sales	189.8	480.0	188.9	509.8
(Total exports)	(33.2)	(75.2)	(27.9)	(78.4)

Note: Net sales by each segment include exports.

4. Orders by market

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Electric power industry	15.1	43.0	17.0	43.0
Public sector	33.0	109.0	37.1	99.7
Private sector	72.5	152.0	88.9	190.5
Consumer-related industry	47.7	92.0	49.0	93.5
Exports	40.8	84.0	27.6	78.5
Total	209.2	480.0	219.7	505.2

5. R&D expenditures

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Energy & Electric Systems	2.9	9.3	2.8	8.8
ED&C • Drive Systems	1.1	2.7	1.0	3.1
Electronics	2.1	7.6	1.5	7.3
Retail Support Equipment & Systems	1.0	2.7	1.0	2.6
Corporate (basic research)	0.9	3.6	1.6	3.5
Total	8.2	26.2	8.1	25.5
Ratio to net sales (%)	4.3%	5.5%	4.3%	5.0%

6. Plant and equipment investment (including leases)

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Energy & Electric Systems	1.4	4.7	2.2	5.6
ED&C • Drive Systems	1.7	5.3	1.4	3.2
Electronics	5.3	12.2	2.9	7.7
Retail Support Equipment & Systems	1.8	4.6	1.2	2.1
Corporate	0.0	0.0	0.0	0.0
Total	10.3	27.0	7.9	18.8
(Leases)	(2.3)	(6.1)	(0.5)	(2.9)

Note: Leases are included in total plant and equipment investment.

7. Depreciation

	Billions of yen			
	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
Depreciation	8.9	19.5	9.8	20.8

8. Number of employees

	1st half FY2001	Full year forecast FY2001	1st half FY2000	Full year FY2000
	Number of employees	9,309	8,574	9,874