

Supplemental Non-consolidated Financial Materials for FY2001
(April 1, 2001 - March 31, 2002)

1. Financial summary

	Billions of yen					
	FY2000		FY2001 [3/2002]		FY2002 Forecast	
	cahnge(%)		cahnge(%)		cahnge(%)	
Orders	505.2	100.6%	432.3	85.6%	470.0	108.7%
Net sales	509.8	98.9%	469.3	92.1%	470.0	100.1%
Operating income	15.2	1335.9%	6.1	40.1%	10.5	172.0%
Ordinary income	16.1	1045.2%	6.2	39.0%	9.5	150.9%
Net income	9.7	797.5%	3.6	37.3%	5.0	136.9%

2. Financial revenue and expense, Sales exchange rate, Net income per share

	Billions of yen		
	FY2000	FY2001 [3/2002]	FY2002 Forecast
Financial revenue and expense	0.55	0.88	0.23
	Yen		
Sales exchange rate	110.59	125.14	125.00
Net income per share	13.69	5.11	7.00

3. Net sales by business segment

	Billions of yen					
	FY2000		FY2001 [3/2002]		FY2002 Forecast	
	cahnge(%)		cahnge(%)		cahnge(%)	
Energy & Electric Systems	234.1	88.4%	228.9	97.8%	205.0	89.5%
(Exports)	(23.8)	(46.1%)	(22.0)	(92.2%)	(19.7)	(89.5%)
ED&C · Drive Systems	109.7	118.8%	90.8	82.7%	80.0	88.1%
(Exports)	(15.9)	(105.5%)	(12.4)	(77.9%)	(14.4)	(115.9%)
Electronics	93.9	113.5%	80.7	86.0%	85.0	105.2%
(Exports)	(38.1)	(117.6%)	(38.9)	(102.0%)	(46.4)	(119.2%)
Retail Support Equipment & Systems	71.9	95.3%	68.7	95.6%	100.0	145.4%
(Exports)	(0.4)	(166.5%)	(0.1)	(25.3%)	(0.9)	(775.9%)
Total net sales	509.8	98.9%	469.3	92.1%	470.0	100.1%
(Total exports)	(78.4)	(78.7%)	(73.4)	(93.7%)	(81.4)	(110.8%)

Note: Net sales by each segment include exports.

4. Orders by market

	Billions of yen					
	FY2000		FY2001 [3/2002]		FY2002 Forecast	
	cahnge(%)		cahnge(%)		cahnge(%)	
Electric power industry	43.0	8.5%	34.9	8.1%	40.0	8.5%
Public sector	99.7	19.7%	86.1	19.9%	99.0	21.1%
Private sector	190.5	37.8%	142.6	33.0%	125.0	26.6%
Consumer-related industry	93.5	18.5%	89.5	20.7%	127.0	27.0%
Exports	78.5	15.5%	79.1	18.3%	79.0	16.8%
Total	505.2	100.0%	432.3	10.0%	470.0	100.0%

5. R&D expenditures

	Billions of yen					
	FY2000		FY2001 [3/2002]		FY2002 Forecast	
	cahnge(%)		cahnge(%)		cahnge(%)	
Energy & Electric Systems	8.8	83.7%	9.2	105.4%	6.5	71.1%
ED&C • Drive Systems	3.1	118.1%	2.9	93.8%	2.2	77.1%
Electronics	7.3	114.8%	7.2	98.4%	7.7	107.7%
Retail Support Equipment & Systems	2.6	97.5%	3.0	111.9%	2.9	96.6%
Corporate (Basic research)	3.5	91.3%	3.5	99.4%	4.7	133.4%
Total	25.5	97.4%	26.0	101.8%	24.2	93.3%
Ratio to net sales (%)	5.0%	-	5.5%	-	5.2%	-

6. Plant and equipment investment (including leases)

	Billions of yen					
	FY2000		FY2001 [3/2002]		FY2002 Forecast	
	cahnge(%)		cahnge(%)		cahnge(%)	
Energy & Electric Systems	5.6	64.0%	5.0	89.0%	3.1	62.7%
ED&C • Drive Systems	3.2	95.2%	4.2	128.5%	3.5	84.4%
Electronics	7.7	125.8%	10.7	137.6%	5.3	50.1%
Retail Support Equipment & Systems	2.1	102.0%	4.7	221.8%	2.6	55.1%
Corporate	0.0	-	0.0	-	0.0	-
Total	18.8	91.7%	24.7	131.1%	14.7	59.6%
(Leases)	(2.9)	257.9%	6.0	207.1%	4.0	67.0%

Note: Plant and equipment investment is the total of investment in tangible fixed assets and acquisition amounts for lease contracts.

7. Depreciation

	Billions of yen					
	FY2000		FY2001 [3/2002]		FY2002 Forecast	
	cahnge(%)		cahnge(%)		cahnge(%)	
Depreciation	20.8	90.5%	18.9	90.9%	17.9	94.8%

Note: Depreciation expense does not include amortization of intangible assets.

8. Number of employees

	FY2000	FY2001 [3/2002]	FY2002 Forecast
Number of employees	9,697	8,576	8,293