

Supplemental Non-Consolidated Financial Materials for FY2000

1. Financial summary

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Orders	502.0	96.4%	505.2	100.6%	530.0	104.9%
Net sales	515.3	98.2%	509.8	98.9%	520.0	102.0%
Operating income	1.1	-	15.2	1335.9%	17.0	111.7%
Ordinary income	1.5	-	16.1	1045.2%	16.5	102.3%
Net income	1.2	-	9.7	797.5%	10.0	102.1%

2. Financial revenue and expense, Sales exchange rate, Net income per share

	Billions of yen		
	FY1999	FY2000	FY2001 Forecast
Financial revenue and expense	1.0	0.5	0.7
	Yen		
Sales exchange rate	111.60	110.59	115.00
Net income per share	1.71	13.69	13.98

3. Net sales by business segment

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	264.7	105.1%	234.1	88.4%	234.0	99.9%
(Exports)	(51.8)	(209.0%)	(23.8)	(46.1%)	(14.0)	(58.6%)
ED&C · Drive Systems	92.3	98.3%	109.7	118.8%	114.0	103.9%
(Exports)	(15.1)	(95.2%)	(15.9)	(105.5%)	(17.2)	(107.9%)
Electronics	82.7	85.0%	93.9	113.5%	100.0	106.4%
(Exports)	(32.4)	(65.4%)	(38.1)	(117.6%)	(48.4)	(126.8%)
Retail Support Equipment & Systems	75.4	92.4%	71.9	95.3%	72.0	100.1%
(Exports)	(0.2)	(625.0%)	(0.4)	(166.5%)	(0.9)	(196.5%)
Total net sales	515.3	98.2%	509.8	98.9%	520.0	102.0%
(Total exports)	(99.7)	(110.3%)	(78.4)	(78.7%)	(80.5)	(102.6%)

Note: Net sales by each segment include exports.

4. Orders by market

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Electric power industry	50.6	10.1%	43.0	8.5%	42.0	7.9%
Public sector	103.7	20.7%	99.7	19.7%	110.0	20.8%
Private sector	182.1	36.3%	190.5	37.8%	189.0	35.6%
Consumer-related industry	96.5	19.2%	93.5	18.5%	99.5	18.8%
Exports	68.9	13.7%	78.5	15.5%	89.5	16.9%
Total	502.0	100.0%	505.2	100.0%	530.0	100.0%

5. R&D expenditures

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	10.5	75.7%	8.8	83.7%	9.6	109.3%
ED&C • Drive Systems	2.6	85.7%	3.1	118.1%	2.9	91.8%
Electronics	6.3	91.5%	7.3	114.8%	7.5	102.3%
Retail Support Equipment & Systems	2.7	100.1%	2.6	97.5%	2.8	106.1%
Corporate (Basic research)	3.8	56.7%	3.5	91.3%	3.6	101.6%
Total	26.2	78.1%	25.5	97.4%	26.5	103.7%
Ratio to net sales (%)	5.1%	-	5.0%	-	5.1%	-

6. Plant and equipment investment (including leases)

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	8.8	128.9%	5.6	64.0%	5.3	94.5%
ED&C • Drive Systems	3.4	70.4%	3.2	95.2%	6.0	183.9%
Electronics	6.1	42.5%	7.7	125.8%	16.4	211.8%
Retail Support Equipment & Systems	2.1	78.1%	2.1	102.0%	4.5	212.2%
Corporate	0.0	-	0.0	-	0.0	-
Total	20.5	71.0%	18.8	91.7%	32.4	171.9%
(Leases)	(1.1)	20.0%	(2.9)	257.9%	(7.3)	251.7%

Note: Plant and equipment investment is the total of investment in tangible fixed assets and acquisition amounts for lease contracts.

7. Depreciation

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Depreciation	22.9	85.1%	20.8	90.5%	21.2	102.1%

Note: Depreciation expense does not include amortization of intangible assets.

8. Number of employees

	FY1999	FY2000	FY2001 Forecast
Number of employees	9,963	9,697	9,597