

**Supplemental Consolidated Financial Materials for FY2000**

**1. Financial summary**

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Net sales	851.8	100.0%	891.0	104.6%	930.0	104.4%
Operating income	4.1	-	25.0	603.6%	28.0	112.0%
Ordinary income	0.9	-	22.5	-	23.0	102.1%
Net income	7.4	-	9.7	-	12.0	123.6%

**2. Ratio of consolidated to non-consolidated**

	Times		
	FY1999	FY2000	FY2001 Forecast
Net sales	1.65	1.75	1.79
Net income	-	1.00	1.20

**3. Number of consolidated subsidiaries**

	FY1999	FY2000	FY2001 Forecast
Number of consolidated subsidiaries	64	63	61

**4. Net income per share**

	Yen		
	FY1999	FY2000	FY2001 Forecast
Net income per share	10.38	13.58	16.78

**5. Net sales by business segment**

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	381.6	105.3%	413.5	108.4%	444.0	107.4%
ED&C • Drive Systems	156.0	98.0%	196.5	125.9%	192.0	97.7%
Electronics	116.5	91.2%	137.9	118.4%	143.0	103.7%
Retail Support Equipment & Systems	140.2	93.9%	143.0	102.0%	139.0	97.2%
Others	128.0	95.6%	78.3	61.2%	82.0	104.6%
Subtotal	922.5	98.9%	969.4	105.1%	1,000.0	103.2%
Elimination	70.7	-	78.3	-	70.0	-
<b>Total</b>	<b>851.8</b>	<b>100.0%</b>	<b>891.0</b>	<b>104.6%</b>	<b>930.0</b>	<b>104.4%</b>

Note : Net sales include inter-segment transactions.

**6. Operating income by business segment**

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	6.1	-	7.5	122.8%	8.0	106.5%
ED&C • Drive Systems	2.4	-	5.3	-	5.5	103.0%
Electronics	7.5	-	5.9	-	10.0	168.4%
Retail Support Equipment & Systems	6.2	101.2%	3.7	60.5%	2.5	66.2%
Others	2.0	102.0%	2.4	120.7%	2.0	82.4%
Subtotal	4.3	-	24.9	575.5%	28.0	112.0%
Elimination	0.1	-	0.0	-	0.0	-
<b>Total</b>	<b>4.1</b>	<b>-</b>	<b>25.0</b>	<b>603.6%</b>	<b>28.0</b>	<b>112.0%</b>

## 7. R&D expenditures

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	11.6	78.3%	9.8	83.9%	11.1	113.9%
ED&C • Drive Systems	2.8	89.5%	2.9	105.4%	3.6	122.7%
Electronics	7.0	100.9%	7.9	112.6%	7.6	96.9%
Retail Support Equipment & Systems	2.7	98.4%	2.6	97.5%	2.8	106.7%
Others	0.0	-	0.0	-	0.0	-
Corporate (basic research)	3.8	56.7%	3.5	91.3%	4.2	120.3%
<b>Total</b>	<b>28.2</b>	<b>81.2%</b>	<b>27.0</b>	<b>95.6%</b>	<b>29.6</b>	<b>109.8%</b>
Ratio to net sales (%)	3.3%	-	3.0%	-	3.2%	-

## 8. Plant and equipment investment (including leases)

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Energy & Electric Systems	10.2	120.5%	7.6	74.7%	7.4	97.3%
ED&C • Drive Systems	6.3	103.7%	5.2	83.1%	8.1	153.9%
Electronics	10.5	55.3%	13.4	127.1%	21.7	161.9%
Retail Support Equipment & Systems	2.9	65.0%	6.2	211.2%	7.2	115.3%
Others	5.7	57.0%	1.5	27.6%	1.4	92.1%
Corporate	0.0	-	0.0	-	0.0	-
<b>Total</b>	<b>35.8</b>	<b>74.2%</b>	<b>34.2</b>	<b>95.5%</b>	<b>46.0</b>	<b>134.5%</b>
(Leases)	(4.8)	(58.1%)	(10.5)	215.1%	(13.3)	126.7%

Note: Plant and equipment investment is the total of investment in tangible fixed assets and acquisition amounts for lease contracts.

## 9. Depreciation

	Billions of yen					
	FY1999		FY2000		FY2001 Forecast	
	change(%)		change(%)		change(%)	
Depreciation	34.3	101.2%	31.0	90.4%	31.1	100.1%

Note: Depreciation expense does not include amortization of intangible assets.

## 10. Number of employees by business segment

	FY1999	FY2000	FY2001 Forecast
Energy & Electric Systems	9,930	10,536	10,603
ED&C • Drive Systems	6,033	6,019	6,143
Electronics	4,912	4,676	4,743
Retail Support Equipment & Systems	2,802	2,781	2,781
Others	3,022	2,152	2,148
Corporate	942	939	875
<b>Total</b>	<b>27,641</b>	<b>27,103</b>	<b>27,293</b>