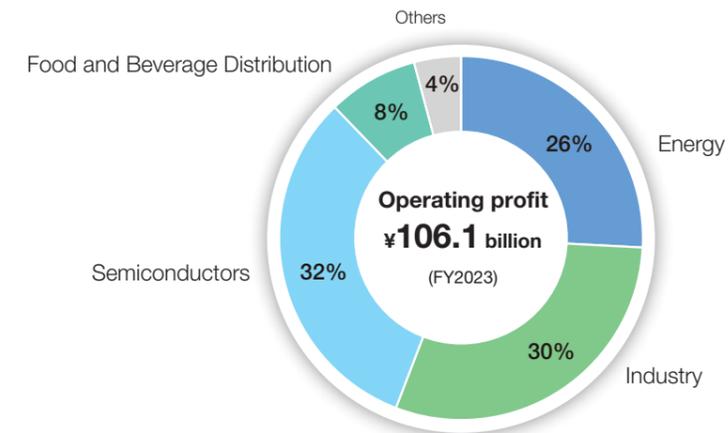
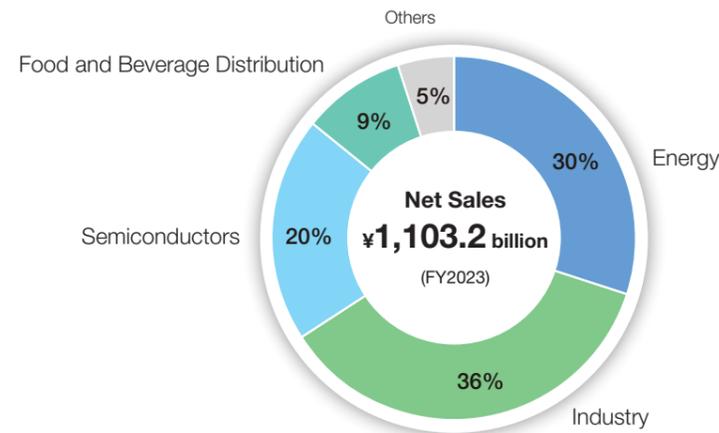


Overview of Segments Basic Information

Composition Ratio*



Basic Information

	Energy	Industry	Semiconductors	Food and Beverage Distribution
Main business activities and ratio of net sales*	<ul style="list-style-type: none"> Contributing to the achievement of a decarbonized society by maximizing renewable energy output, ensuring stable supply of renewable energy, and providing integrated engineering services Contributing to the stable operation and optimal management of facilities through the provision of substation equipment, uninterruptible power systems (UPSs), and energy management systems <p>Power generation Geothermal power generation, Hydropower generation, Thermal power generation, and Fuel cells</p> <p>Energy management Substation systems, Electricity storage systems, Energy management systems, Solar power generation, Wind power</p> <p>ED&C components Power distribution and control equipment</p> <p>Power supply and facility systems Uninterruptible power systems, Switchgear and controlgear</p> <p>Net Sales: ¥342.8 billion</p>	<ul style="list-style-type: none"> Realization of improved productivity and energy savings through factory automation and visualization by combining measuring instruments and IoT with power electronics application products Contribution to stable operation of equipment through preventive maintenance and optimal maintenance operations Contribution to the safety and security of social infrastructure through provision of highly reliable products, also in the railway, ship, and nuclear power businesses <p>Equipment construction Electrical equipment construction, Air conditioning equipment construction</p> <p>Automation systems Inverters, Motors, Servo systems, Compact power supplies, Measuring instruments, Sensors, Drive control systems, Measuring and control systems</p> <p>Social solutions Drive systems and door systems for railcars, Systems for ships and harbors, Nuclear power-related equipment, Radiation equipment and systems</p> <p>Digital transformation solutions ICT-related equipment and software, Controllers, Human-machine interface, Factory automation systems</p> <p>Net Sales: ¥419.9 billion</p>	<p>Providing products that enable low-loss, high-efficiency power conversion in the industrial and automotive fields, and contributing to the miniaturization of and energy saving for devices and equipment</p> <p>Industry 7th-generation industrial IGBT modules, All-SiC modules, Small IPMs, and Discrete IGBT</p> <p>Automobile Direct water-cooled power modules for automotive applications, Pressure sensors</p> <p>Net Sales: ¥228.0 billion</p>	<p>We provide low labor, energy saving vending machines, and showcases and store systems that contribute to the safe and secure distribution of ingredients</p> <p>Vending machines Beverage vending machines, Vending machines for food and other goods</p> <p>Store distribution Store facilities and equipment, Automatic change dispensers</p> <p>Net Sales: ¥107.3 billion</p>
	Major customers	Power companies, Material plants (steel, chemical, etc.), Data centers, Semiconductor factories, Machine manufacturers and local government	Air conditioning and water treatment facilities, Machine manufacturers, Power companies, Material plants (steel, chemical, etc.), Railway companies, Shipbuilding companies, Public agencies and local government	Electrical equipment manufacturers (of inverters and power conditioning systems), Machine manufacturers, Railcar manufacturers, Automobile manufacturers, and Automotive parts manufacturers
Strengths	<ul style="list-style-type: none"> Extensive delivery track record and engineering expertise in delivering clean energy solutions and ensuring both stable supply and optimization of energy Package proposals from a wide range of products and systems to maintenance services, contributing to stable power supply and power optimization Energy-saving expertise developed at Fuji Electric's factories 	<ul style="list-style-type: none"> Early development of power electronics equipped with power semiconductors Extensive product lineup tailored to customer applications Engineering capabilities built up over a substantial delivery track record 	<ul style="list-style-type: none"> High performance devices that greatly improve power conversion efficiency Packaging technologies that achieve high heat dissipation and high reliability Product development capabilities of modules that contribute to increasing the efficiency, compactness, and reliability of power electronics 	<ul style="list-style-type: none"> Top market share of beverage vending machines in Japan, China, and Southeast Asia (our estimate) Extensive lineup of store fixtures and equipment Energy-saving technologies centered on airflow control and freezing and heating, waterproofing, mechatronics technology

* Composition ratios are based on fiscal 2023 results. Figures are calculated based on the amounts before elimination and adjustment of inter-segment transactions.